ПАNЕПIГTHMIO ПEへOПONNHГOY
ГXOAH KOIN $\Omega$ NIK $\Omega$ N EПII $\mathrm{THM} \Omega \mathrm{N}$
TMHMA KOIN $\Omega$ NIKH $\Sigma$ KAI EKПAI $\triangle E Y T I K H \Sigma ~ \Pi O \Lambda I T I K H \Sigma ~$
П.М.Е.:



## АІПАЛМАТIKH ЕРГАЕIA

 $\tau \eta \nu$ ह́v $\tau \alpha \xi \eta \tau \omega \nu$ TПЕ $\sigma \tau \eta \sigma \chi 0 \lambda \iota \kappa \eta \quad \pi \rho \alpha \kappa \tau \iota \kappa \eta ้ »$

METАПTYXIAKH ФOITHTPIA


## ЕПIВ $\Lambda Е П \Omega N ~ K А \Theta Н Г Н Т Н \Sigma ~$



KOPIN@OE
Октஸ́ßpıos, 2011

## Evzapıбтís







 $\pi \rho \omega ́ \tau o v \mu \varepsilon ́ \rho o u \varsigma ~ \tau \eta \varsigma ~ \varepsilon ́ \rho \varepsilon v v a \varsigma$.








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 като́ то $\chi \rho о v ı к o ́ ~ \delta к o ́ \sigma \tau \eta \mu \alpha ~ 2010-2011 . ~ A \pi o ́ ~ \tau \alpha ~ \sigma \nu \mu \pi \varepsilon \rho \alpha ́ \sigma \mu \alpha \tau \alpha ~ \tau \eta \varsigma ~ \alpha v \alpha ́ \lambda \nu \sigma \eta \varsigma ~ \tau \omega v ~$












#### Abstract

This study is an attempt to investigate the perceptions and attitudes of high school teachers towards the use of ICT in education and possible factors that influence this use. Studying all the information from the literature and theoretical models in relation to the factors that prevent teachers to use ICT for educational purposes, we created a model based on the principles of the Theory of planned Behavior Ajzen (1980), after we modified some parts so that we can tap current trends in this field of research. The result is the Modified Model, which is analyzed in the theoretical part of this work. For the purposes of this research we created a questionnaire to investigate the Modified Model variables, and factors that coexist and are connected with the use of ICT in the classroom. Teachers were tested in a five-point Likert type scale. The sample consisted of 163 teachers who were employed in public high schools in the prefecture of Corinth during the period 2010-2011. From the analysis of the responses of teachers we found that the perceived usefulness of ICT, perceived ease of use, compatibility, normatibe beliefs, the degree of self-efficacy and the ICT infrastructure in schools are important factors in the integration and acceptance of ICT in education. Another contribution of this study is the teachers' reports of the difficulties they face in their efforts to integrate ICT in educational practice and teir suggestions on the design of ICT integration in school.


## Kєчáдаıo 1：Eıбаүตүŋ́










 $\pi ю ~ \sigma \eta \mu \alpha v \pi \kappa \alpha \dot{\alpha} \varepsilon \rho \gamma \alpha \lambda \varepsilon i ́ \alpha ~ \varepsilon Ө v ı \kappa ŋ ́ s ~ \alpha v \alpha ́ \pi \tau ぃ \xi \eta \varsigma$.







 $\alpha v i \sigma o \tau \eta \dot{\tau} \tau \mathrm{v}$ ．

 $\pi$ лдı七七кои́ऽ $\pi \alpha \rho \alpha ́ \gamma о \nu \tau \varepsilon \varsigma$.

## Еклаıঠєvтıкоí $\pi \alpha \rho \alpha ́ \gamma о \nu \tau \varepsilon \varsigma$








 $\pi \rho o ́ o \delta o, ~ \tau \alpha ~ \sigma \chi 0 \lambda \varepsilon i ́ \alpha ~ \delta \varepsilon v ~ \mu \pi$ орои́v va $\pi \alpha \rho \alpha \mu \varepsilon ́ v o v v ~ \alpha \pi \lambda \omega ́ ̧ ~ \kappa \alpha ı ~ \mu o ́ v o ~ \chi \omega ́ \rho o ı ~ \mu \varepsilon \tau \alpha ́ \delta o \sigma \eta \varsigma ~$






 2000; Blurton, 2002; Ertmer, 2005; Hannafin \& Land, 1997).




 $\theta \alpha \alpha \pi о \tau \varepsilon \lambda \varepsilon ́ \sigma o v v$ тך $\beta \alpha ́ \sigma \eta ~ \gamma ı \alpha ~ \varepsilon \rho \mu \eta \nu \varepsilon i \alpha, ~ к \alpha \tau \alpha v o ́ \eta \sigma \eta, ~ \delta ı \alpha \chi \varepsilon i p ı \sigma \eta ~ к \alpha ı ~ о \rho \gamma \alpha ́ v \omega \sigma \eta ~$




 2000; Blurton, 2002; Ertmer, 2005).

 $\kappa 0 \imath \omega \omega v \kappa о \gamma v \omega \sigma \tau \kappa \omega ́ v \pi \rho о \sigma \varepsilon \gamma \gamma i \sigma \varepsilon \omega v \gamma 1 \alpha \tau \eta \delta \iota \delta \alpha \sigma \kappa \alpha \lambda i \alpha \alpha<\alpha \imath ~ \tau \eta \mu \alpha ́ \theta \eta \sigma \eta$ (Jonassen,




 ( $\alpha v \alpha ́ \lambda v o \sigma \eta, ~ \sigma u ́ v \theta \varepsilon \sigma \eta ~ к \alpha l ~ \alpha \xi ъ ю \lambda o ́ \gamma \eta \sigma \eta ~ \pi \lambda \eta \rho о \varphi о \rho ı \omega ́ v, ~ \varepsilon \mu \beta \alpha ́ \theta v v \sigma \eta ~ к \alpha ı ~ \varepsilon \varphi \alpha \rho \mu о \gamma \eta ́ ~$

 $\varepsilon \xi ̧ \alpha \sigma \kappa o u ́ v \tau \alpha \iota ~ \sigma \tau \eta v \varepsilon \pi \dot{\imath} \lambda \nu \sigma \eta$ $\pi \rho о \beta \lambda \eta \mu \alpha ́ \tau \omega v$ (Jonassen, 2000; Kó $\mu \eta \varsigma, 2004$; Hermans et al, 2008). Oı TПЕ $\pi \alpha \rho \varepsilon ́ \chi o v v ~ \delta v v \alpha \tau o ́ \tau \eta \tau \varepsilon \varsigma ~ \gamma \mu ~ \pi \rho o ́ \sigma \beta \alpha \sigma \eta ~ \sigma \varepsilon ~ \pi o ́ \rho о v \varsigma ~ к \alpha ı ~ \varepsilon \rho \gamma \alpha \lambda \varepsilon i ́ \alpha ~ \pi о v ~$


 ol $\mu \alpha \theta \eta \tau \varepsilon ́ \varsigma ~ \sigma \tau \alpha ~ \pi \lambda \alpha i ́ \sigma ı \alpha ~ \tau \omega v ~ \sigma \pi o v \delta \dot{\omega} v ~ \gamma \varepsilon v ı \kappa \eta ́ \varsigma ~ \pi \alpha ı \delta \varepsilon i \alpha \varsigma, ~ o ́ \pi \omega \varsigma ~ \alpha v \alpha \zeta \dot{\eta} \tau \eta \sigma \eta, ~ \varepsilon \dot{\rho} \rho \varepsilon \sigma \eta ~ \kappa \alpha l$ $\alpha \xi ̆ \imath \lambda o ́ \gamma \eta \sigma \eta ~ \tau \eta \varsigma ~ \pi \lambda \eta \rho о \varphi о \rho i \alpha \varsigma, ~ \alpha v a ́ \lambda v \sigma \eta-\sigma \dot{v} \theta \varepsilon \sigma \sigma, \mu о v \tau \varepsilon \lambda o \pi o i ́ \eta \sigma \eta ~ \lambda v ́ \sigma \varepsilon \omega v, \sigma v v \varepsilon \rho \gamma \alpha \tau \iota \kappa \dot{\eta}$ $\varepsilon \pi i \lambda v \sigma \eta ~ \pi \rho о \beta \lambda \eta \mu \dot{\alpha} \tau \omega v, \alpha \lambda \lambda \eta \lambda \varepsilon \pi i \delta \rho \alpha \sigma \eta, \delta \iota \alpha$ ßiov $\mu \alpha ́ \theta \eta \sigma \eta$. Kvрi$\omega \varsigma ~ o ́ \mu \omega \varsigma, ~ \mu \varepsilon \tau \alpha \beta \alpha ́ \lambda \lambda o v v$




 Dede, 2000; Ertmer, 2005; Riel \& Becker, 2001; Hermans et al, 2008)

## Koıvตvıкоí $\pi \alpha$ ро́yovte؟






 (Talja, 2005). Eлíбŋऽ, $\eta$ «л $\lambda \eta \rho о \varphi о \rho ı \pi о i \eta \sigma \eta » ~ \tau \eta \varsigma ~ к о ו v \omega v i \alpha \varsigma ~ \delta \eta \mu ı о р \gamma \varepsilon i ~(\varepsilon ́ \mu \mu \varepsilon \sigma \alpha) ~$
 $\theta \alpha$ тоvऽ $\varepsilon \pi \tau \tau \rho \varepsilon ́ \psi \varepsilon 1 ~ \omega \varsigma ~ \mu \varepsilon \lambda \lambda о v \tau ו \kappa о и ́ \varsigma ~ \pi о \lambda i \tau \varepsilon \varsigma ~ v \alpha ~ \varepsilon v \sigma \omega \mu \alpha \tau \omega \theta o v ́ v ~ к \alpha \lambda v ́ \tau \varepsilon \rho \alpha ~ \sigma \varepsilon ~ \mu i ́ \alpha$,
 $\sigma \nu \mu \mu \varepsilon \tau о \chi \dot{\prime} \quad \sigma \tau \alpha$ котх́́.

## Oıкоvоцикоі $\pi \alpha \rho \alpha ́ \gamma о v \tau \varepsilon \varsigma$












## Подıтькоí $\pi \alpha \rho \alpha ́ \gamma о ч \tau \varepsilon \varsigma$








 Meinrath, $\delta$ เยvөvvińs tov Open Technology qov New America Foundation Initiative.

































 2003).











tov к $\alpha \theta$ o $\overline{\eta \gamma \eta \tau \eta ́ ~(E r t m e r, ~ 2005 ; ~ H e r m a n s ~ e t ~ a l, ~ 2008) . ~ M \varepsilon ~ \tau \eta ~ \beta o \eta ́ \theta \varepsilon ı \alpha ~ \tau o ́ \sigma o ~ \tau \omega v ~}$




 $\sigma u v \varepsilon \rho \gamma \alpha \tau \kappa \eta \jmath^{\prime} \mu \dot{\alpha} \theta \eta \sigma \eta \varsigma$ (Rogers \& Finlayson, 2004).



 $\chi \rho \eta \dot{\sigma} \eta \tau \omega v$ TПE $\delta \varepsilon v \alpha \pi о \tau \varepsilon \lambda \varepsilon i ́ \varepsilon ́ \kappa \pi \lambda \eta \xi \eta$ (Jimoyiannis, 2009; Jimoyiannis and Komis, 2007; Jimoyiannis and Komis, 2006). Проквıц́vov va к $\alpha \tau \alpha v o \eta \theta \varepsilon i ́ ~ \tau o ~ \zeta ̧ \eta ̃ \tau \eta \mu ~ \tau \eta \varsigma ~$










 Bعки́pŋ, 2011; Etmer, 2005; Becta, 2004).

Н $\pi \alpha \rho о v ́ \sigma \alpha \mu \varepsilon \lambda \varepsilon ́ \tau \eta ~ \alpha \pi о \tau \varepsilon \lambda \varepsilon i ́ ~ \mu i ́ \alpha ~ \pi \rho о \sigma \pi \alpha ́ \theta \varepsilon 1 \alpha ~ \delta ı \rho \rho \varepsilon v ́ v \eta \sigma \eta \varsigma ~ \tau \omega v ~ \alpha v \tau ı \lambda \eta ́ \psi \varepsilon \omega v ~ к \alpha \imath$






 $\sigma \cup \gamma \kappa \varepsilon \kappa \rho \mu \varepsilon ́ v o ~ \pi \varepsilon \delta i ́ o ~ \varepsilon ́ \rho \varepsilon v v a c . ~ T o ~ \tau \varepsilon \lambda ı к o ́ ~ \alpha \pi о \tau \varepsilon ́ \lambda \varepsilon \sigma \mu \alpha ~ \varepsilon i ́ v a l ~ \mu i \alpha ~ \pi \rho о \sigma \alpha \rho \mu о \gamma \eta ́ ~ \tau о ט ~$







 2010-2011. A Aó $\tau \alpha$ $\sigma \cup \mu \pi \varepsilon \rho \alpha ́ \sigma \mu \alpha \tau \alpha ~ \tau \eta ร ~ \alpha v \alpha ́ \lambda \nu \sigma \eta ร ~ \tau \omega v ~ \alpha \pi \alpha v \tau \eta ் \sigma \varepsilon \omega v ~ \tau \omega v$




 $\varepsilon \gamma \chi \varepsilon i \rho \eta \mu \alpha$ عוб $\alpha \gamma \omega \gamma \eta ́ \varsigma ~ \tau \omega \nu$ TПЕ $\sigma \tau \eta \nu \varepsilon \kappa \pi \alpha i \delta \varepsilon \cup \sigma \eta$.



 $\Gamma \nu \mu \vee \alpha ́ \sigma$ ı。







 $\varepsilon \kappa \pi \alpha ı \delta \varepsilon \cup \pi \kappa ฑ \mathfrak{j} \delta \alpha \delta ı \kappa \alpha \sigma i ́ \alpha$.

#   

## 










 غ́ $\rho \varepsilon v v \alpha \varsigma, \mu \varepsilon \lambda \varepsilon ́ \tau \eta \varsigma, ~ \sigma v v \varepsilon \rho \gamma \alpha \sigma i \alpha \varsigma ~ к \alpha ı ~ \varepsilon \pi i ́ \lambda v \sigma \eta \varsigma ~ \pi \rho о \beta \lambda \eta \mu \alpha ́ \tau \omega v$. Пıо $\alpha v \alpha \lambda \nu \tau ו \kappa \alpha ́$






### 2.2 Oı $\varphi \alpha ́ \sigma \varepsilon \iota \varsigma ~ E \imath \sigma \alpha \gamma \omega \gamma \eta ̌ \varsigma ~ T П Е ~ \sigma \tau \eta \nu ~ E к л \alpha i ́ \delta \varepsilon v \sigma \eta ~$



 $\alpha \pi$ ó to 1970).

- Н $\pi \lambda \eta \rho о ч о \rho ı к \eta ~ \pi \rho о \sigma \dot{\varepsilon} \gamma \gamma ı \sigma \eta ~(1970-1980)$


- H $\dot{\varepsilon} v \tau \alpha \xi \xi \eta ~ \tau \omega \nu$ TПЕ $\sigma \tau \eta \nu$ Eклаíd $\varepsilon v \sigma \eta(2000$ - $\sigma \eta ́ \mu \varepsilon \rho \alpha)$


Ко́и $\left.{ }^{\prime}, 2004\right)$.








 $\pi \rho \circ ß \alpha i ́ v o v v$ $\sigma \varepsilon$ аvaтрочобо́тпоך $\sigma \varepsilon \pi \varepsilon \rho i ́ \pi \tau \omega \sigma \eta ~ \lambda \alpha v \theta \alpha \sigma \mu \varepsilon ́ v \omega v ~ \alpha \pi \alpha v \tau \eta ́ \sigma \varepsilon \omega v-$








 $\pi \rho о \gamma \rho \alpha \mu \mu \alpha \tau \iota \sigma$ ои́ Logo (Kó $\mu \eta \varsigma, 2004)$






Н $\tau \dot{\varepsilon} \tau \alpha \rho \tau \eta ~ \varphi \alpha ́ \sigma \eta, \tau \omega v$ TПE $\omega \varsigma \mu \varepsilon ́ \sigma o \delta \iota \delta \alpha \sigma \kappa \alpha \lambda i \alpha \varsigma \varsigma \kappa \alpha \imath \mu \alpha ́ \theta \eta \sigma \eta \varsigma, \pi о v$ گ́ $\varepsilon \kappa i ́ v \eta \sigma \varepsilon \mu \varepsilon \tau \alpha ́$





 (Kó $\mu \eta$ ऽ, 2004).








 $\varepsilon \kappa \pi \alpha \iota \delta \varepsilon \cup \tau ะ \kappa о$ ์́.

## 







 $\varepsilon к \pi \alpha \iota \delta \varepsilon \cup \tau \iota к \eta \dot{~ \delta ı} \alpha \iota \kappa \alpha \sigma i \alpha$ :



3. $\omega \varsigma ~ \sigma \nu v \delta v \alpha \sigma \mu o ́ \varsigma ~ \tau \omega v \delta v ́ o ~ \pi \alpha \rho \alpha \pi \alpha ́ v \omega \mu \varepsilon \theta o ́ \delta \omega v$ ( $\pi \rho \alpha \gamma \mu \alpha \tau 0 \lambda 0 \gamma \iota \kappa o ́ \mu о v \tau \varepsilon ́ \lambda 0)$










 $\alpha \vee \tau \iota к \varepsilon i ́ \mu \varepsilon v o$.




 $\alpha \pi о \tau \varepsilon \lambda \varepsilon i ́ ~ \alpha v \tau о ́ v o \mu о ~ \mu \alpha ́ \theta \eta \mu \alpha ~ \alpha \lambda \lambda \alpha ́ ~ « \delta เ \alpha \chi \varepsilon ́ \varepsilon \tau \alpha \downarrow », \kappa \alpha \tau \alpha ́ ~ к \alpha ́ \pi о ю ~ \tau \rho о ́ \pi о, ~ \sigma \tau о ~ \sigma u ́ v о \lambda о ~ \tau \omega \nu$




























## 







 $\delta \iota \delta \alpha \sigma \kappa \alpha \lambda i ́ \alpha \varsigma ~ \kappa \alpha l ~ \mu \alpha ́ \theta \eta \sigma \eta \varsigma . ~ \Sigma \tau \eta ~ \pi \alpha \rho о v ́ \sigma \alpha ~ \varepsilon v o ́ \tau \eta \tau \alpha ~ \theta \alpha ~ \alpha v \alpha \varphi \varepsilon \rho \theta о и ́ \mu \varepsilon ~ \sigma \tau \eta ~ \theta \varepsilon \omega \rho i ́ \alpha ~ \tau о ט ~$


 $\pi \rho о к \lambda \eta \dot{\sigma}$ с1ऽ (Albion, 2001; Becker, 2000; Blurton, 2002; Ertmer, 2005; Hannafin \& Land, 1997, Jonassen, 2000)

## 











 $\sigma \chi \eta \mu \alpha \tau \alpha$ к $\alpha \imath \mu о \tau \tau \varepsilon ́ \lambda \alpha$ (Becker, 2000; Jonassen, 2000).


 1ס $\dot{\varepsilon} \varepsilon \varsigma ~(J o n a s s e n, ~ 2000 ; ~ W a t s o n, ~ 2006) . ~ O ı ~ \chi \rho \eta ் \sigma \eta ~ T П E ~ \mu \pi о \rho \varepsilon i ́ ~ v \alpha ~ \sigma \tau \eta \rho i ́ \xi \varepsilon ı ~ \varepsilon ́ v \alpha ~$





 Dede, 2000; Jonassen, 2000; Riel \& Becker, 2001).

## 


















Oбov $\alpha \varphi o \rho \alpha ́ ~ \sigma \tau ı \varsigma ~ \theta \varepsilon \omega \rho i ́ \varepsilon \varsigma ~ к о \imath о \tau \eta ́ \tau \omega v ~ \mu \alpha ́ \theta \eta \sigma \eta \zeta ~(l e a r n i n g ~ c o m m u n i t i e s), ~$







 $\sigma \chi \varepsilon \delta \iota \alpha \sigma \mu \circ ́ \varsigma \tau \omega v \mu \alpha \theta \eta \sigma 1 \alpha \kappa \omega ́ v \geqslant \varepsilon \rho \rho \beta \alpha \lambda \lambda o ́ v \tau \omega v$ (Salmon, 2005; Garrison, 1993). H



 кошо́ $\eta \tau \varepsilon \varsigma \mu \alpha ́ \theta \eta \sigma \eta \varsigma ~ \pi о v ~ \sigma u v \delta v a ́ \zeta ̧ o v v ~ \delta ı \alpha \delta \kappa \alpha \sigma i \varepsilon \varsigma ~ \kappa \alpha ı ~ \mu \varepsilon \theta o ́ \delta o v \varsigma ~ o ́ \pi \omega \varsigma ~ \pi \rho o ́ \sigma \omega \pi о ~ \mu \varepsilon ~$
 (Salmon, 2004; Garrison and Kanuka, 2004; Palloff \& Pratt, 1999)








 (Jonassen, 2000; Garrison, 1993).














$\tau \eta v \sigma u v \varepsilon \rho \gamma \alpha \sigma \dot{\prime} \alpha \mu \varepsilon \alpha \dot{\alpha} \lambda \lambda o u \varsigma \gamma 1 \alpha v \alpha \mu \alpha ́ \theta o v v$ (Salmon, 2004; Ertmer, 2005; Hermans et al, 2008).





 (Rogers \& Finlayson, 2004).

### 2.5 T $\alpha \alpha \pi о \tau \varepsilon \lambda \varepsilon ́ \sigma \mu \alpha \tau \alpha \tau \eta \varsigma^{\prime} E v \tau \alpha \xi \eta \varsigma \tau \omega v$ TПE $\sigma \tau \eta \nu$ Eкл $\alpha \dot{\prime} \delta \varepsilon v \sigma \eta$









 $\pi \eta \gamma \alpha ́ \zeta \varepsilon \iota \alpha \pi o ́ ~ \tau \alpha \alpha \pi о \tau \varepsilon \lambda \varepsilon ́ \sigma \mu \alpha \tau \alpha \mu \alpha \varsigma ~ \sigma \varepsilon \iota \rho \alpha ́ \varsigma ~ \mu \varepsilon \lambda \varepsilon \tau \notin v(C E O ~ F o r u m, ~ 2001 b ; ~ S c h a c t e r, ~$ 1999; Honey, 2001; Norris, Smolka, \& Soloway, 2000; Norris, Sullivan, Poirot \&

 $\chi \rho \eta \dot{\sigma}\rceil \varsigma$ ТПЕ каı $\tau \eta \varsigma \varepsilon \pi i \delta o \sigma \eta \varsigma \tau \omega v \mu \alpha \theta \eta \tau \omega \in v$ عival:
 ( $\alpha v \alpha ́ \gamma v \omega \sigma \eta, \gamma \rho \alpha \varphi \eta$, $\mu \alpha \theta \eta \mu \alpha \tau \iota \kappa \alpha, \kappa \lambda \pi$.) (Kulik, 2003; Sivin-Kachala and Bialo, 2000; Murphy et al, 2001)

 O' Dwyer, Russell, Bebell, and Tucker-Seeley, 2005)


 Sivin-Kachala and Bialo, 2000)


 $\gamma \nu \omega ́ \sigma \varepsilon \omega v$. (Roschelle, Pea, Hoadley, Gordin \& Means, 2000)








 $\mu \alpha \theta \eta \sigma \kappa \kappa \eta \dot{\eta} \delta \alpha \delta \delta_{ı} \alpha \sigma i \alpha \alpha$ (Schacter, 1999).


 $\varepsilon \pi \imath \theta v \mu i ́ \alpha ~ v \alpha ~ \varepsilon \rho \varepsilon v v \eta \theta \varepsilon i ́ ~ \eta ~ \varepsilon \pi i ́ \delta \rho \alpha \sigma \eta ~ \tau \omega v ~ T \Pi E ~ \sigma \tau ı \varsigma ~ \varepsilon \pi ı \delta o ́ \sigma \varepsilon ı \varsigma ~ \tau \omega v ~ \mu \alpha \theta \eta \tau \omega ́ v$, oı





##  $\sigma v ́ \sigma \tau \eta \mu \alpha$


 $\alpha \vee \alpha ́ \gamma к \varepsilon \varsigma ~ к \alpha ı ~ \tau о ~ к о \imath \nu \omega v ı к о ́ ~ \pi \lambda \alpha i ́ \sigma ь ~ \tau \eta \varsigma ~ \chi \omega ́ \rho \alpha \varsigma ~(М \pi i ́ к о \varsigma, ~ 1995 ; ~ \Delta \rho о ́ \sigma о \varsigma ~ \& ~ K v р i ́ \delta \eta \varsigma, ~$
 (1986-1992) $\delta \eta \mu$ оир

























 2000) (Eurodice, 2001).










 2010).








- 'Eva סíkтvo GSN (www.sch.gr), то олоío $\delta 1 \alpha \sigma v v \delta \varepsilon ́ \varepsilon ı ~ o ́ \lambda \alpha ~ \tau \alpha ~ \sigma \chi о \lambda \varepsilon i ́ \alpha ~ к \alpha ı ~ \tau о и \varsigma ~$ $\pi \alpha \rho \varepsilon ́ \chi \varepsilon \iota ~ \beta а \sigma ı к \varepsilon ́ \varsigma ~ к \alpha ı ~ \pi \rho о \eta \gamma \mu \varepsilon ́ v \varepsilon \varsigma ~ v \pi \eta \rho \varepsilon \sigma i ́ \varepsilon \varsigma ~ \pi \lambda \eta \rho о \varphi о р ı к \eta ́ \varsigma, ~ о ́ \pi \omega \varsigma ~ \gamma 1 \alpha ~ \pi \alpha \rho \alpha ́ \delta \varepsilon ı \gamma \mu \alpha$,









 vєo $\lambda \alpha i ́ \alpha$ (www.neagenia.gr).
- H $\delta \rho \alpha ́ \sigma \eta$ eTwinning (www.etwinning.net), ó $\pi \circ v \tau \alpha$ $\varepsilon \lambda \lambda \eta \nu \imath \kappa \alpha ́ \alpha \chi 0 \lambda \varepsilon i ́ \alpha ~ \varepsilon ́ \chi o v v ~ \tau \eta \nu$










 $\delta \iota \delta \alpha ́ \sigma \kappa о \nu \tau \alpha \downarrow \mu \varepsilon \tau \eta \chi \rho \eta \dot{\sigma \eta} \tau \omega v$ TПE $\sigma \tau \eta \nu$ A’ $\tau \alpha ́ \xi \eta \eta \gamma \nu \mu \nu \alpha ́ \sigma \iota v$.


## Кє甲áдаıо 3: Еклаıঠєvтıкоí каı TПЕ

## 

$\Sigma v ́ \mu \varphi \omega v \alpha \mu \varepsilon \varepsilon \rho \varepsilon \cup v \eta \tau i \kappa \alpha ́ ~ \varepsilon \cup \rho \eta ́ \mu \alpha \tau \alpha$ (Becker, 2000; Hermans, Tondeur, van













To 1985, or Bramble каı Mason $\varepsilon i ́ \chi \alpha v ~ \pi \rho о \beta \lambda \varepsilon ́ \psi \varepsilon ı ~ o ́ \tau ı ~ \theta \alpha ~ v \pi \alpha ́ \rho \xi ̧ o v v ~ \tau \varepsilon ́ \sigma \sigma \varepsilon \rho ı \varsigma ~$





 тทร $\delta \iota \delta \alpha \sigma \kappa \alpha \lambda i ́ \alpha \varsigma, ~ к \alpha ı ~ \theta \alpha ~ \varepsilon \pi \alpha v \alpha \pi \rho о \sigma \delta ı o ́ \rho ı \zeta ̆ \alpha v ~ \tau о ~ \alpha v \alpha \lambda u \tau ı к о ́ ~ \pi \rho o ́ \gamma \rho \alpha \mu \mu \alpha »>~$

 $\mu \varepsilon ́ \rho о \varsigma ~ \tau о v ~ \pi \rho о \gamma \rho \alpha ́ \mu \mu \alpha \tau о \varsigma ~ \sigma \pi о v \delta \omega ́ v . . . » ~(S h i ~ \& ~ B i c h e l m e y e r, ~ 2007) . ~ П \rho о ч \alpha v \omega ́ \varsigma, ~ \varepsilon ́ \chi о v \mu \varepsilon ~$

 $\pi \varepsilon \rho i ́ o \delta o \varsigma ~ \kappa \alpha ı \eta ~ \pi \varepsilon \rho i ́ o \delta o \varsigma ~ \varepsilon v \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta \varsigma ~ \varphi \alpha i v \varepsilon \tau \alpha ı ~ v \alpha ~ \varepsilon i v \alpha ı ~ \pi о \lambda v ́ \pi ю ~ \pi \alpha \rho \alpha \tau \varepsilon \tau \alpha \mu \varepsilon ́ v \varepsilon \varsigma ~ \alpha \pi o ́ ~$















 TПE $\delta \varepsilon v \alpha \pi о \tau \varepsilon \lambda \varepsilon i ́ ~ \varepsilon ́ \kappa \pi \lambda \eta \xi \eta$ (Jimoyiannis, 2009; Jimoyiannis and Komis, 2007; Jimoyiannis and Komis, 2006).







 $\mu \varepsilon і \zeta о v o \varsigma ~ \sigma \eta \mu \alpha \sigma i ́ \alpha \varsigma . ~ \Omega \sigma \tau о ́ \sigma o$, о́ $\pi \omega \varsigma ~ \pi \rho о \alpha v \alpha \varphi \varepsilon ́ \rho \theta \eta \kappa \varepsilon$, то $\sigma \eta \mu \varepsilon \rho \imath v o ́ ~ \varepsilon \pi i \pi \varepsilon \delta o ~ \varepsilon ́ v \tau \alpha \xi \eta \varsigma$





 бколоv́ऽ, о́л $\omega \varsigma ~ \pi . \chi . ~ \tau \eta \nu ~ \pi \rho о \varepsilon \tau о ц \alpha \sigma i ́ \alpha ~ \tau \varepsilon \sigma \tau, ~ к а \tau \alpha \chi \omega ́ \rho \eta \sigma \eta ~ \beta \alpha \theta \mu о \lambda о \gamma i \alpha \varsigma, ~ о \rho \gamma \alpha ́ v \omega \sigma \eta ~$

 Kó $\mu \eta 5$, 2006; Russel et al., 2003; Bebell,et al., 2004)

М $\varepsilon \lambda \varepsilon ́ \varepsilon \varepsilon \varsigma ~ \mu \varepsilon \gamma \alpha ́ \lambda \eta \varsigma ~ к \lambda i ́ \mu \alpha \kappa \alpha \varsigma ~(e . g ., ~ B a r r o n, ~ K e m k e r, ~ H a r m e s, ~ \& ~ K a l a y d j i a n, ~$






 2000) .










 $\delta_{\imath} \delta \alpha \sigma \kappa \alpha \lambda i \alpha \kappa \alpha \iota \tau \eta \mu \alpha ́ \theta \eta \sigma \eta$.


 Jimoyiannis \& Komis, 2007; Jimoyiannis, 2009; Gülbahar, 2007; Etmer, 2005; Becta,
 $\pi 0 v ~ \varepsilon \pi \eta \rho \varepsilon \alpha ́ \zeta o v v ~ \tau \eta ~ \alpha \pi o \delta o \chi \eta ́ ~ \tau \eta \varsigma ~ \varepsilon v \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta \varsigma ~ \tau \omega v ~ T П E ~ \sigma \tau \eta \nu ~ \tau \alpha ́ \xi \eta \eta . ~ O ~$




## 

 Екла兀бєитькои́я

 к人ı лоıтька́ (Muir-Herzig, 2004; Vosniadou \& Kollias, 2001; Hayes, 2007).






## Пробшликоі́ $\pi \alpha \rho \dot{́} \gamma о$ отєऽ















 (Mumtaz, 2000; Jimoyiannis \& Komis, 2007).


Пробнлıкоі́ $\pi \alpha \rho \alpha ́ \gamma о у \tau \varepsilon \varsigma$
Ік $\alpha$ о́т $\tau \tau \varepsilon \varsigma, \delta \varepsilon \xi$ เо́тๆ $\tau \varepsilon \varsigma \kappa \alpha \iota \kappa \alpha \tau \alpha ́ \rho \tau ı \sigma \eta ~ \sigma \tau о \nu$ $\tau о \mu \varepsilon ́ \alpha \tau \omega \nu$ TПЕ
К $\alpha \tau о \chi \eta ́ ~ H / ~ Y ~ к \alpha ı ~ \delta u v \alpha \tau о ́ \tau \eta \tau \alpha ~ \sigma ט ́ v \delta \varepsilon \sigma \eta \varsigma ~ \sigma \tau о ~$ $\Delta$ l $\alpha$ бíктvo
$\Sigma \tau \alpha ́ \sigma \varepsilon ı \varsigma ~ \sigma \chi \varepsilon \tau 1 \kappa \alpha ́ \mu \varepsilon \tau \eta \chi \rho \eta \dot{\eta} \eta \tau \omega \nu$ TПЕ


Елı९v $\alpha \alpha \kappa \tau \iota к о ́ \tau \eta \tau \alpha \gamma 1 \alpha \tau \iota \varsigma$ TПЕ $\sigma \tau \eta \nu$ $\varepsilon \kappa \pi \alpha i ́ \delta \varepsilon v \sigma \eta$
To к $\alpha \tau \alpha ́ \pi o ́ \sigma o ~ \alpha \pi$ о $\delta \dot{\varepsilon} \chi \circ v \tau \alpha l$ ó ól oı TПЕ
$\mu \pi о \rho о v ́ v ~ v \alpha \beta \varepsilon \lambda \tau \imath \omega ́ \sigma o v v \tau \eta \delta i \delta \alpha \sigma \kappa \alpha \lambda i ́ \alpha \kappa \alpha \iota$ $\tau \eta \mu \alpha ́ \theta \eta \sigma \eta$.
Av í $\sigma \tau \alpha \sigma \eta \sigma \varepsilon \alpha \lambda \lambda \alpha \gamma \varepsilon ́ \varsigma$

Avtıкєí $\varepsilon$ vo $\delta \iota \delta \alpha \sigma \kappa \alpha \lambda i \alpha \varsigma ~ к \alpha ı \beta \alpha \theta \mu i \delta \alpha$
$\varepsilon \kappa \pi \alpha i ́ \delta \varepsilon v \sigma \eta \zeta$
Н $\lambda$ ıкі́ $\alpha$
Фú $\lambda$

## Tехүıкоí лара́үочтєऽ

$\mathrm{H} \dot{\varepsilon} \lambda \lambda \varepsilon ı \psi \eta$ TПЕ $\varepsilon \xi \circ \pi \lambda 1 \sigma \mu \circ v$


$\Delta 1 \alpha \theta \varepsilon \sigma \not \mu$ óт $\tau \tau$ тоv $\varepsilon \rho \gamma \alpha \sigma \tau \eta \rho$ íov

 $\delta \rho \alpha \sigma \tau \eta \rho ı \tau \dot{\tau} \tau \omega v \mu \alpha \dot{\alpha} \eta \sigma \eta \varsigma \tau \omega \nu \mu \alpha \theta \eta \tau \dot{\omega} v$
 $\tau \omega v$ TПЕ


## 


$\Sigma v v \varepsilon \rho \gamma \alpha \sigma \dot{i} \alpha \mu \varepsilon \dot{\alpha} \lambda \lambda о \cup \varsigma \varepsilon \kappa \pi \alpha \imath \delta \varepsilon \cup \tau ⿺ \kappa о и ́ \varsigma$
 тоט $\sigma \chi \circ \lambda \varepsilon$ в́o
$\Sigma \chi \circ \lambda t \kappa \eta \quad \alpha v \tau i ́ \sigma \tau \alpha \sigma \eta \sigma \varepsilon \alpha \lambda \lambda \alpha \gamma \varepsilon ́ \varsigma$


- $\eta \pi \rho о \sigma \varepsilon ́ \gamma \gamma \downarrow \sigma \eta \mu \varepsilon \tau \alpha \varphi о \rho \alpha ́ \varsigma ~ \tau \eta \varsigma ~ \gamma \vee \propto ́ \sigma \eta \varsigma$
 $\gamma 1 \alpha \tau 1 \zeta \tau \varepsilon \lambda 1 \kappa \varepsilon ́ \varsigma \varepsilon \xi \varepsilon \tau \alpha \sigma \varepsilon \varepsilon \varsigma$
- $\eta \alpha \nu \alpha ́ \gamma к \eta ~ к \alpha ́ \lambda \nu \psi \eta \varsigma ~ \tau о v ~ \pi \varepsilon \rho เ \varepsilon \chi о ́ \mu \varepsilon v o v ~ \pi о v ~$

 $\beta ı \beta \lambda i \alpha$
- $\eta \chi \rho \eta ์ \sigma \eta$ ТПЕ $\gamma \downarrow \alpha \chi \alpha \mu \eta \lambda$ ои́ $\varepsilon \pi \imath \pi \varepsilon ́ \delta o v$ $\sigma v \mu \pi \lambda \eta \rho \omega \mu \alpha \tau \kappa \alpha \dot{\alpha} \kappa \alpha \theta \dot{\kappa} \kappa о \tau \alpha \alpha$


## Паıбаүюүькоí $\pi \alpha \rho \alpha ́ \gamma о v \tau \varepsilon \varsigma$

Н $\varepsilon \pi \dot{\prime} \gamma \nu \omega \sigma \eta \tau \omega \nu \pi \alpha \iota \delta \alpha \gamma \omega \gamma \iota \kappa \omega ́ \nu$ $\chi \alpha \rho \alpha \kappa \tau \eta \rho \iota \sigma \tau \iota \kappa \omega ้ \kappa \alpha \imath \tau \omega v \delta \nu \nu \alpha \tau \sigma \tau \eta \tau \omega v \tau \omega \nu$ ТПЕ
 $\delta \rho \alpha \sigma \tau \eta \rho ю \tau \eta \dot{\tau} \tau \nu \mu \alpha \dot{\alpha} \eta \sigma \eta \varsigma \tau \omega \nu \mu \alpha \theta \eta \tau \omega ้$
 $\delta 1 \delta \alpha \sigma \kappa \alpha \lambda i ́ \alpha \kappa \alpha \iota \tau \eta \mu \alpha ́ \theta \eta \sigma \eta$
 $\pi \lambda \alpha \iota \sigma$ íov $\gamma \downarrow \alpha \tau \iota \varsigma$ TПЕ $\sigma \tau \eta \nu \varepsilon \kappa \pi \alpha i ́ \delta \varepsilon v \sigma \eta$
 $\mu \varepsilon ́ \sigma \omega v \pi o v \beta \alpha \sigma i \zeta о \nu \tau \alpha ı \sigma \tau \iota \varsigma$ TME

 $\mathrm{H} \mu \varepsilon \tau \alpha \beta \alpha \lambda \lambda o ́ \mu \varepsilon \nu \eta \varphi_{v} \sigma \eta \tau \omega v \pi \alpha \_\delta \alpha \gamma \omega \gamma \iota \kappa \omega ́ v$ $\pi \rho \alpha \kappa \tau \varkappa \kappa \dot{v}$ :

- H $\mu \varepsilon \tau \alpha \dot{\alpha} \beta \alpha \sigma \eta \alpha \pi o ́ ~ \tau \eta \delta \iota \delta \alpha \sigma \kappa \alpha \lambda i ́ \alpha ~ \sigma \tau \eta$ $\mu \alpha \theta \eta \sigma \eta$

- Avá $\gamma \kappa \eta \gamma 1 \alpha \mu \alpha \theta \eta \tau о \kappa \varepsilon v \tau \rho ı \kappa \varepsilon ́ \varsigma ~ \pi \rho о \sigma \varepsilon \gamma \gamma i ́ \sigma \varepsilon ı \varsigma$



 $\theta \varepsilon \tau \iota \kappa o ́ \tau \varepsilon \rho \varepsilon \varsigma ~ \sigma \tau \alpha ́ \sigma \varepsilon ı \varsigma ~ \alpha \pi \varepsilon ́ v \alpha v \tau 兀 ~ \sigma \tau \eta ~ \varepsilon ́ v \tau \alpha \xi ŋ \eta ~ \tau о \cup \varsigma ~ \sigma \tau \eta \nu ~ \varepsilon к \pi \alpha 1 \delta \varepsilon v \tau ı \kappa \eta ́ ~ \delta ı \alpha \delta ı \kappa \alpha \sigma i ́ \alpha ~$ Jimogiannis \& Komis, 2006; Bingimlas, 2009; M $\pi \rho \alpha \tau i \tau \eta \zeta$, к. $\alpha ., 2003$; Becta, 2004).







 $\mu \eta \varepsilon \kappa \mu \varepsilon ́ \rho o \cup \varsigma ~ \tau о \cup \varsigma ~ \tau \omega v ~ T \Pi E ~ \varepsilon i ́ v a l ~ \varepsilon ́ v \alpha ~ \pi \varepsilon \delta i ́ o ~ \pi o v ~ \delta \varepsilon v ~ \varepsilon ́ \chi \varepsilon ı ~ \varepsilon \rho \varepsilon v v \eta \theta \varepsilon i ́ ~ \varepsilon к \tau \varepsilon \tau \alpha \mu \varepsilon ́ v \alpha . ~$



 $\theta \varepsilon \tau \kappa \kappa \varepsilon ́ \varsigma \sigma \tau \alpha ́ \sigma \varepsilon 1 \varsigma \omega \varsigma \pi \rho \circ \varsigma \tau \eta \nu \varepsilon v \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta \tau \omega v$ TПЕ $\sigma \tau \eta v \varepsilon \kappa \pi \alpha i ́ \delta \varepsilon v \sigma \eta$. A $\pi$ ó $\tau \eta v \alpha \dot{\alpha} \lambda \lambda \eta$

 $\varepsilon \kappa \pi \alpha i ́ \delta \varepsilon u \sigma \eta$.


## Tغұvıкоí $\pi \alpha \rho \alpha ́ y o v \tau \varepsilon \varsigma ~$







 2004). Паро́тı $\sigma \tau \eta \nu \chi \omega ́ \rho \alpha ~ \mu \alpha \varsigma ~ о ́ \lambda \alpha ~ \tau \alpha ~ \sigma \chi о \lambda \varepsilon i ́ \alpha ~ \tau \eta \varsigma ~ \delta \varepsilon v \tau \varepsilon р о \beta \alpha ́ \theta \mu ı \alpha \varsigma ~ \varepsilon к \pi \alpha i \delta \varepsilon v \sigma \eta \varsigma ~$





 2007)


 $\pi \rho о \varepsilon \tau о \mu \alpha \sigma i \alpha c ̧(M u m t a z, 2000)$. Oı Cuban, Kirkpatrick, and Peck (2001) $\sigma \varepsilon$ غ́pevvó






 TIIE.



 $\pi \alpha ́ \varepsilon ı ~ \sigma \tau \rho \alpha \beta \alpha ́ ~ \kappa \alpha \tau \alpha ́ ~ \tau \eta ~ \chi \rho \eta ́ \sigma \eta ~ \tau о v \varsigma . ~ Е \pi ı \pi \rho о ́ \sigma \theta \varepsilon \tau \alpha, ~ \eta ~ \pi \rho о \varepsilon \tau о ц \mu \sigma i ́ \alpha ~ \tau \omega v ~ \sigma \chi \varepsilon \tau ı к о ́ v ~$








 $\mu \pi о \rho \varepsilon i ́ ~ v \alpha ~ \alpha v \alpha \sigma \tau \varepsilon ́ \lambda \lambda \varepsilon \tau \alpha ı ~ \alpha \pi o ́ ~ \tau \eta ~ \mu ı к \rho о-к о v \lambda \tau о v ́ \rho \alpha ~ \varepsilon v o ́ \varsigma ~ \sigma v \gamma к \varepsilon к \rho ı \mu \varepsilon ́ v o v ~ \theta \varepsilon \sigma \mu \kappa к о и ́ ~$ op $\gamma \alpha ́ v o v ~ \eta ́ ~ o \rho \gamma \alpha v i \sigma \mu о v ́ . ~ \Omega \varsigma ~ \varepsilon \kappa ~ \tau о v ́ t o v, ~ \eta ~ \alpha \pi о \delta о \chi \eta ́ ~ \tau \omega v ~ T П Е ~ \sigma \varepsilon ~ \mu l \alpha ~ к о \imath \omega \omega v i ́ \alpha ~$






 $\pi \rho \varepsilon ́ \pi \varepsilon \imath ~ v \alpha ~ v \pi \alpha ́ \rho \chi \varepsilon \imath ~ \alpha v \alpha v \tau เ \sigma \tau о \chi i ́ \alpha ~ \mu \varepsilon \tau \alpha \xi ̌ v ́ ~ \tau \omega v ~ \alpha \xi ̆ ı \omega ́ v ~ \tau \eta \varsigma ~ к о v \lambda \tau о ט ́ \rho \alpha \varsigma ~ \tau \omega v$ $\varepsilon \kappa \pi \alpha \iota \delta \varepsilon v \tau \iota \kappa \omega ́ v \kappa \alpha \iota \tau \eta \nu \tau \varepsilon \chi \nu 0 \lambda 0 \gamma i ́ \alpha$ (Albirini, 2006).


 $\pi \rho \circ \beta$ ov́v $\sigma \varepsilon \sigma \eta \mu \alpha v \pi ı \kappa \varepsilon ́ \varsigma ~ \varepsilon \pi \varepsilon v \delta v ́ \sigma \varepsilon ı \varsigma ~ \sigma \varepsilon ~ h a r d w a r e ~ к \alpha ı ~ \lambda о \gamma ı \sigma \mu ı к o ́ . ~ M \varepsilon ~ \alpha ́ \lambda \lambda \alpha ~ \lambda o ́ \gamma ı \alpha, ~ o ́ \sigma o ı ~$








 2005; Jimoyannis and Komis, 2006; Tonduer et al, 2008). Oı єкла兀ঠعvтıкоí $\pi$ то







 $\mu \alpha \theta \eta \sigma \iota \kappa \varepsilon ́ \varsigma ~ \varepsilon \mu \pi \varepsilon \imath \rho i \varepsilon \varsigma ~(B e c k e r, ~ 2000) . ~ E \cup \rho \eta ́ \mu \alpha \tau \alpha ~ \alpha \pi o ́ ~ \mu \varepsilon \lambda \varepsilon ́ t \varepsilon \varsigma ~(R i e l ~ \& ~ B e c k e r, 2000 ; ~ ; ~$












## 












 $\delta i \delta \alpha \sigma \kappa \alpha \lambda i \alpha \varsigma, \tau \eta \varsigma \mu \alpha \dot{\theta} \eta \neq \eta \varsigma \kappa \alpha 1 \tau \eta \varsigma \varepsilon \pi เ \kappa о w \omega v i \alpha \varsigma$.




 $\pi \rho \alpha \gamma \mu \alpha \tau о \pi о ю и ́ v \tau \alpha \iota ~ \sigma \tau \alpha ~ \pi \lambda \alpha i ́ \sigma \alpha ~ \tau \omega v ~ П . Е . К . ~ Е \pi \rho о ́ к \varepsilon ı \tau о, ~ к \alpha \tau \alpha ́ ~ к \alpha v o ́ v \alpha, ~ \gamma ı \alpha ~ \sigma \chi \varepsilon \tau \kappa \kappa \alpha ́ ~$





Н $\sigma 0 \zeta \eta ŋ \tau \eta \sigma \eta ~ \gamma 1 \alpha ~ \tau \eta \nu ~ \varepsilon ́ v \tau \alpha \xi \eta ~ T П Е ~ \sigma \tau о ~ Е \lambda \lambda \eta \nu ı к o ́ ~ \varepsilon \kappa \pi \alpha ı \delta \varepsilon v \tau ו к o ́ ~ \sigma ט ́ \sigma \tau \eta \mu \alpha ~$



















 ó $\mu \omega \varsigma \alpha v \tau \eta$ v $\alpha$ عívaı vлохрєшткки́.









##  


















 $\varepsilon v \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta \tau \omega \nu \nu \pi \circ \lambda \alpha \gamma 1 \sigma \tau \omega \dot{\nu} \sigma \tau \eta \nu \tau \alpha \dot{\xi} \eta$.

## 






























 $\alpha \pi о \tau \varepsilon \lambda \varepsilon ́ \sigma \mu \alpha \tau \alpha \tau \eta \zeta \mu \varepsilon \lambda \dot{\varepsilon} \tau \eta \varsigma \tau \omega v$ इхорєтбаvítov \& Bєкúpך (2010), óлоv $\sigma \varepsilon \delta \varepsilon i ́ \gamma \mu \alpha 165$



## 









 $\chi \rho \eta ं \sigma \eta$ тоиऽ $\sigma \tau \eta \nu \tau \alpha ́ \xi \eta$.


















 $\Delta ı \alpha i ́ \kappa \tau v o) ~(T \zeta ̧ \mu о \gamma ı \alpha ́ v v \eta \varsigma ~ \kappa \alpha ı ~ K o ́ \mu \eta \varsigma, ~ 2004 ; ~ T a \sigma \tau \sigma i ́ \delta \eta, ~ A v \tau \omega v i ́ o v ~ к \alpha ı ~ M \pi \varepsilon \mu \pi \varepsilon ́ \tau \sigma o v, ~$ 2011; Jimoyiannis \& Komis 2006; Demetriadis et. al. 2003).








 oı $\delta \alpha ́ \sigma \kappa \alpha \lambda$ oı $\varepsilon v \omega ́ ~ \varepsilon ́ \chi o v v ~ \theta \varepsilon \tau ı \kappa \varepsilon ́ \varsigma ~ \sigma \tau \alpha ́ \sigma \varepsilon ı \varsigma ~ \gamma ı \alpha ~ \tau ı \varsigma ~ T П E, ~ \delta \varepsilon v ~ \theta \varepsilon \omega \rho o u ́ v ~ o ́ \tau ı ~ \varepsilon i ́ v \alpha ı ~ \varepsilon \pi \alpha \rho \kappa \omega ́ \varsigma ~$












 इıopév $\tau, 2007$ ).
$\Sigma \varepsilon \alpha \rho \kappa \varepsilon \tau \varepsilon ́ \varsigma ~ \varepsilon ́ \rho \varepsilon v v \varepsilon \varsigma ~ \varepsilon ́ \chi \varepsilon ı ~ \mu \varepsilon \lambda \varepsilon \tau \eta \theta \varepsilon i ́ ~ \eta ~ \sigma \chi \varepsilon ́ \sigma \eta ~ \tau \omega v ~ \sigma \tau \alpha ́ \sigma \varepsilon \omega v ~ \kappa \alpha ı ~ \tau \omega v ~ \alpha v \tau i \lambda \eta ́ \psi \varepsilon \omega \nu$













 $\pi \rho о и ̈ \pi \eta \rho \varepsilon \sigma i \alpha \varsigma, ~ \varphi v ́ \lambda о, \pi \rho о \eta \gamma о v ́ \mu \varepsilon \vee \eta ~ \varepsilon \mu \pi \varepsilon ı \rho i \alpha ~ \chi \rho \eta ं \sigma \eta \varsigma ~ H / Y, ~ \alpha v \tau о \alpha \pi о \tau \varepsilon \lambda \varepsilon \sigma \mu \mu \alpha ะ к о ́ \tau \eta \tau \alpha$




 TПЕ $\alpha \pi о \tau \varepsilon ́ \lambda \varepsilon \sigma \varepsilon ~ \tau о v ~ \pi ю о ~ \sigma \eta \mu \alpha v \tau ı к о ́ ~ \pi \alpha \rho \alpha ́ \gamma о v \tau \alpha ~ \pi \rho o ́ ß \lambda \varepsilon ч \eta \varsigma ~ \tau \eta \varsigma ~ \chi \rho \eta ́ \sigma \eta \varsigma ~ T П E ~ \sigma \tau \eta ~$



 $\delta \iota \delta \dot{\alpha}$ ğovv $\mu \varepsilon$ TПЕ.
















Eлíøŋs or Demetriadis et al. (2003) $\delta \eta \mu \circ \sigma i ́ \varepsilon v \sigma \alpha v \tau \alpha \alpha \pi о \tau \varepsilon \lambda \varepsilon ́ \sigma \mu \alpha \tau \alpha ~ \tau \eta \varsigma$
 $\varepsilon \pi \mu о \rho \varphi \dot{\theta} \theta \eta \kappa \alpha \nu \sigma \tau \downarrow \varsigma$ TПE $\sigma \tau \eta \nu \varepsilon \kappa \pi \alpha i \delta \varepsilon v \sigma \eta \quad \sigma \tau \alpha \pi \lambda \alpha i ́ \sigma 1 \alpha$ тоv $\pi \rho о \gamma \rho \alpha ́ \mu \mu \alpha \tau \circ \varsigma$ E42. T $\alpha$








 et al., 2003).





















## 









 (Venkatesh et al, 2003) $\alpha \lambda \lambda \alpha ́ \quad \delta \varepsilon v ~ \mu \alpha \varsigma ~ \gamma \nu \omega \rho i \zeta o v v ~ \tau u ~ \tau o u \varsigma ~ \varepsilon \pi \eta \rho \varepsilon \alpha ́ \zeta \varepsilon ı ~ \omega ́ \omega \sigma \tau \varepsilon ~ v \alpha ~$









 (Ajzen \& Fishbein, 1980; Ajzen, 1991). इ $\tau \eta \rho \zeta$ ó $\mu \varepsilon v \varepsilon \varsigma ~ \sigma \varepsilon ~ \alpha v \tau \eta ́ v ~ \tau \eta v ~ v \pi o ́ \theta \varepsilon \sigma \eta, ~ o u ~$
 $\pi \alpha \rho \alpha ́ \gamma о v \tau \alpha \varsigma ~ \pi о v \pi \rho о \eta \gamma \varepsilon i \tau \alpha 1 ~ \mu i ́ \alpha \varsigma ~ \sigma \nu \mu \pi \varepsilon \rho ı \varphi о \rho \alpha ́ \varsigma ~ \varepsilon ́ \chi छ ı ~ \mu \varepsilon \gamma \alpha ́ \lambda \eta ~ \sigma \eta \mu \alpha \sigma i ́ \alpha ~ \gamma ı \alpha i i ~ \varepsilon i v \alpha ı ~$





 $\alpha \pi о \delta \varepsilon \kappa \tau \alpha ́ \theta \varepsilon \omega \rho \eta \tau \kappa \kappa \alpha ́ \mu о v \tau \varepsilon ́ \lambda \alpha$.

### 3.5.1 H $\theta \varepsilon \omega \rho i ́ \alpha ~ \tau \eta \varsigma ~ \alpha v \tau o ́-\alpha \pi о \tau \varepsilon \lambda \varepsilon \sigma \mu \alpha \tau \kappa к o ́ \tau \eta \tau \alpha \varsigma ~(S e l f-~ e f f i c a c y ~ T h e o r y, ~ B a n d u r a, ~$ 1982)



 $\mu \varepsilon \tau \eta \vee \alpha v \tau о \alpha \pi о \tau \varepsilon \lambda \varepsilon \sigma \mu \alpha \tau \iota \kappa$ ќт $\eta \tau$ (self-efficacy). O Bandura opí̧६ı $\tau \eta v \alpha v \tau o ́ \alpha \pi о \tau \varepsilon \lambda \varepsilon$ -
















 катабта́бєıร (Bandura, 1982)












 $\sigma \varepsilon \pi \varepsilon ́ \rho \alpha \varsigma ~ к \alpha ́ \pi о \downarrow \alpha ~ \delta \rho \alpha \sigma \tau \eta \rho ı o ́ \tau \eta \tau \alpha ~ \mu \varepsilon ~ T I I E) ~ \pi \rho о \sigma \pi \alpha \theta o v ́ v ~ v \alpha ~ \xi \varepsilon \varphi u ́ \gamma o v v ~ \alpha \pi o ́ ~ \tau \eta ~$







## 







 Fishbein, 1980, б. 5). Oı Fishbein каı Ajzen (1980) $\alpha v \varepsilon ́ \pi \tau v \xi \alpha \nu \mu l \alpha$ $\theta \varepsilon \omega \rho i ́ \alpha ~ \pi o v$
 $\pi \alpha \rho \alpha \gamma o ́ v \tau \omega v: \alpha$ ) $\tau \eta \varsigma \sigma \tau \alpha ́ \sigma \eta \varsigma \tau \omega v \alpha \tau o ́ \mu \omega v \alpha \pi \varepsilon ́ v \alpha v \tau \imath ~ \sigma \tau \eta ~ \sigma v \mu \pi \varepsilon \rho \iota \varphi \rho \rho \alpha ́$ (attitude toward




 $\omega \varsigma ~ \kappa ט ́ \rho ı о ~ \delta \varepsilon i ́ \kappa \tau \eta ~ \pi \rho о ́ ß \lambda \varepsilon ч \psi \eta \varsigma ~ \kappa \alpha ́ \pi о ь \alpha \varsigma ~ \sigma \nu \mu \pi \varepsilon \rho ı \varphi о \rho \alpha ́ \varsigma . ~$













 $\alpha v \tau \iota \lambda \mu \beta \alpha \nu o ́ \mu \varepsilon v o$ غ́ $\lambda \varepsilon \gamma \chi o$ тךऽ $\sigma \nu \mu \pi \varepsilon \rho \imath \varphi о \rho \alpha ́ \varsigma ~(P e r c e i v e d ~ B e h a v i o r a l ~ C o n t r o l) . ~ H ~$

 Behavior, TPB).








 $\varepsilon \kappa \tau \varepsilon ́ \lambda \varepsilon \sigma \eta ~ \tau \eta \varsigma ~ \sigma v \mu \pi \varepsilon \rho \iota \varphi о \rho \alpha ́ \varsigma ~(\sigma \nu \mu \pi \varepsilon \rho \iota \varphi о \rho \iota \kappa \varepsilon ́ \varsigma ~ \pi \varepsilon \pi о \iota \theta \eta \dot{\sigma \varepsilon \imath \varsigma ~-~ b e h a v i o r a l ~ b e l i e f s) . ~ O ı ~}$




 $\sigma v \mu \pi \varepsilon \rho \imath \varphi о \rho \alpha ́ . ~ O ı ~ \pi \varepsilon \pi о \imath \theta \eta ́ \sigma \varepsilon \imath \varsigma ~ \pi о v ~ \alpha \pi о \tau \varepsilon \lambda о v ́ v ~ \tau \eta ~ \beta \alpha ́ \sigma \eta ~ \tau \omega v ~ v \pi о к \varepsilon ц \mu \varepsilon v ı \kappa \omega v ~ \pi \rho о ́ \tau v \pi \omega v$





 ( $\pi . \chi ., \sigma \cup \mu \mu \varepsilon \tau о \chi \eta ́ \sigma \varepsilon \alpha \dot{\alpha} \sigma \kappa \eta \sigma \eta$ ).










 $\sigma \nu \mu \pi \varepsilon \rho \iota \varphi о \rho \alpha ́ ~ \eta ́ ~ \varepsilon ́ \mu \mu \varepsilon \sigma \alpha, ~ \mu \varepsilon ́ \sigma \omega ~ \tau \omega v ~ \pi \rho о \theta \varepsilon ́ \sigma \varepsilon \omega v ~ \gamma ı \alpha ~ \tau \eta v ~ \sigma \nu \mu \pi \varepsilon \rho \iota \varphi о \rho \alpha ́ ~(b e h a v i o r a l ~$ intentions). Мı $\alpha \pi \varepsilon \cup \theta \varepsilon i ́ \alpha \varsigma ~ \delta ı \alpha \delta \rho о \mu \eta ́ ~ \alpha \pi o ́ ~ \tau о v ~ \alpha v \tau ı \lambda \alpha \mu \beta \alpha v o ́ \mu \varepsilon v o ~ \varepsilon \lambda \varepsilon ́ \gamma \chi o ~ \tau \eta \varsigma ~$

 $\varepsilon \lambda \varepsilon ́ \gamma \chi \circ$ тоv $\alpha \tau о ́ \mu о v \pi \rho \circ \varsigma \tau \eta ~ \sigma \nu \mu \pi \varepsilon \rho ı \rho о \rho \alpha ́$.



 $\tau \eta \varsigma ~ \sigma \nu \mu \pi \varepsilon \rho ı \varphi о \rho \alpha ́ \varsigma$.

 $\pi \rho \circ \theta \varepsilon ́ \sigma \varepsilon \imath \varsigma \tau \omega v \alpha v \theta \rho \omega ் \pi \omega v$ v $\alpha \sigma u \mu \mu \varepsilon \tau \varepsilon ́ \chi o v v ~ \sigma \varepsilon ~ \delta 1 \alpha ́ \varphi o \rho \varepsilon \varsigma ~ \delta \rho \alpha \sigma \tau \eta \rho ı o ́ \tau \eta \tau \varepsilon \varsigma . ~ O ı ~ \varepsilon ́ \rho \varepsilon u v \varepsilon \varsigma ~$
 $\beta \alpha ́ \rho o v \varsigma, ~ \delta \rho \alpha \sigma \tau \eta \rho ı o ́ \tau \eta \tau \varepsilon \varsigma ~ \varepsilon \lambda \varepsilon v ́ \theta \varepsilon \rho \circ v \quad \chi \rho o ́ v o v, ~ \tau \eta v ~ \delta \alpha \alpha ́ \pi \rho \alpha \xi \eta ~ \pi \alpha \rho \alpha \beta 1 \alpha ́ \sigma \varepsilon \omega v$
 $\delta \omega ́ \rho \omega v$ (Siragusa and Dixon, 2008).

 $\chi \rho \eta \sigma \mu о \pi о \emptyset ́ \sigma o v \nu \sigma \tau \eta \delta_{\iota} \delta \alpha \sigma \kappa \alpha \lambda i \alpha$ тovs (Sugar et al, 2004; Horst et al, 2007) каӨஸ́s
$\varepsilon \pi i \sigma \eta \varsigma ~ \gamma i \alpha v \alpha \mu \varepsilon \lambda \varepsilon \tau \eta$ Өov́v or $\pi \alpha \rho \alpha ́ \gamma o v \tau \varepsilon \varsigma$ (Ajzen, 1991) $\pi 0 v \varepsilon \pi \eta \rho \varepsilon \alpha ́ \zeta o v v \tau \alpha \sigma \tau \varepsilon \lambda \varepsilon ́ \chi \eta$
 тovร.

## 
















 $\alpha v \tau o ́ v$ каı $\delta \varepsilon v \alpha \pi \alpha ı \tau$ í $\alpha v \xi ̄ \eta \mu \varepsilon ́ v \varepsilon \varsigma ~ \pi \rho о \sigma \pi \alpha ́ \theta \varepsilon \varepsilon \varepsilon \varsigma$.
 Towards Use), $\eta \Sigma \nu \mu \pi \varepsilon \rho \imath \varphi о \rho ı к \eta$ ПоóӨєбך $\gamma \iota \alpha$ X $\dot{\eta} \sigma \eta$ (Behavioural Intention to Use)


































 $\tau \varepsilon \chi \vee о \lambda о \gamma i ́ \alpha \mu \pi о \rho \varepsilon i ́ v \alpha \pi \varepsilon \rho \imath \lambda \alpha \mu \beta \alpha ́ v \varepsilon \imath ~ о \varphi \varepsilon ́ \lambda \eta ~ \alpha \lambda \lambda \alpha ́ ~ к \alpha ı ~ \rho i ́ \sigma к \alpha ~ \sigma \tau о \nu ~ \tau \varepsilon \lambda ı к о ́ ~ \chi \rho \eta ́ \sigma \tau \eta, ~ к \alpha ı ~$



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## 











 $\pi \alpha ́ \rho o \delta o ~ \tau о v ~ \chi \rho o ́ v o v ~ \mu \varepsilon ~ \varepsilon ́ v \alpha v ~ \tau \varepsilon ́ \tau o ו o ~ \tau \rho o ́ \pi о ~ \pi о v ~ \mu о ı ́ \zeta \varepsilon ı ~ \mu \varepsilon ~ \mu i ́ \alpha ~ к а \mu \pi и ́ \lambda \eta ~ \sigma \varepsilon ~ \sigma \chi \eta ́ \mu \alpha ~ S . ~$







 A $\pi о \delta \varepsilon \kappa \tau \varepsilon ́ \varsigma ~(E a r l y ~ A d o p t e r s): ~ \Sigma \nu v \eta ́ \theta \omega \varsigma ~ \varepsilon ́ \chi o u v ~ \varepsilon ́ v \alpha ~ \pi \lambda \varepsilon о v \varepsilon ́ к \tau \eta \mu \alpha ~ o ́ \sigma o ~ \alpha v \alpha \varphi о \rho \alpha ́ ~ \tau \eta \nu ~$













 عival $\varepsilon \cup \rho \cup ์ \tau \varepsilon \rho \alpha$ катаvоךтๆ́.

 $\delta 1 \alpha ́ \rho \kappa \varepsilon 1 \alpha$ аvтоv́ tov $\sigma \tau \alpha \delta i ́ o v, ~ \varepsilon i ́ v \alpha l ~ \delta v v \alpha \tau o ́ v ~ v \alpha ~ \mu \eta v ~ v \pi \alpha ́ \rho \chi \varepsilon ı ~ \delta 1 \alpha \theta \varepsilon ́ \sigma \mu \mu \eta ~$

 кашотоніац.





 $\delta \varepsilon v v ı \theta \varepsilon \tau \varepsilon i ́ \alpha v \alpha \lambda o ́ \gamma \omega \varsigma$.

 عivar:



 к $\alpha ı о \tau о \mu і ́ \alpha \varsigma, ~ к \alpha \iota ~ \tau о ~ \alpha \nu \tau і б \tau \rho о \varphi о) . ~$




3. H $\pi \rho \lambda \nu \pi \lambda$ окó $\eta \tau \alpha$ (complexity of an innovation), $\pi o v \alpha v \alpha \varphi \varepsilon ́ \rho \varepsilon \tau \alpha \iota ~ \sigma \tau \sigma \nu \beta \alpha \theta \mu o ́ \pi \sigma v$ $\mu 1 \alpha$ к $\alpha ı v о \tau о \mu i ́ \alpha ~ \varphi \alpha i v \varepsilon \tau \alpha l ~ \delta u ́ \sigma к о \lambda \eta ~ \sigma \tau \eta \nu ~ к \alpha \tau \alpha v o ́ \eta \sigma \eta ~ к \alpha ı ~ \tau \eta \nu ~ \chi \rho \eta ́ \sigma \eta ~ \tau \eta \varsigma . ~ М \varepsilon ~ \alpha ́ \lambda \lambda \alpha ~$



 $\pi ө \alpha v o v ́$ рíбкоv.



## 

H Russell (1996) $\delta \varepsilon \varepsilon v \eta ́ \rho \gamma \eta \sigma \varepsilon \mu i ́ \alpha ~ \varepsilon ́ \rho \varepsilon v v \alpha ~ \pi о v ~ \mu \varepsilon \lambda \varepsilon ́ \tau \eta \sigma \varepsilon ~ \tau \eta ~ \varepsilon \kappa \mu \alpha ́ \theta \eta \sigma \eta ~ \chi \rho \eta \dot{\sigma}\rceil \varsigma$
 $\mu \varepsilon \tau \alpha \pi \tau \nu \chi 1 \alpha \kappa \varepsilon ́ \varsigma ~ \sigma \pi о v \delta \varepsilon ́ \varsigma ~ \tau о \cup \varsigma . ~ A \pi o ́ ~ \tau \iota \varsigma ~ \sigma \eta \mu \varepsilon 1 \omega ́ \sigma \varepsilon \varsigma \varsigma ~ \tau \omega v ~ \eta \mu \varepsilon \rho о \lambda о ́ \gamma 1 \omega v ~ \tau \omega v$







Katavónбך $\tau \eta \varsigma \delta \iota \alpha \delta ı \kappa \alpha \sigma i \alpha \varsigma ~ к \alpha l ~ \eta ~ \varepsilon \varphi \alpha \rho \mu о \gamma \eta ́ ~ \tau \eta \zeta ~(U n d e r s t a n d i n g ~ a n d ~ A p p l i c a t i o n ~ o f ~$


 $\mu \alpha \theta \eta \tau \varepsilon ́ \varsigma ~ \tau o v \varsigma$.

 $\pi \rho \circ \beta \lambda \eta \mu \alpha ́ \tau \omega v \pi \circ v \tau \eta \nu \sigma v v o \delta \varepsilon v ́ o v v$.

## Пробарноүท́ $\sigma \varepsilon \alpha ́ \lambda \lambda \alpha \pi \lambda \alpha i \sigma l \alpha$ (Adaptation to Other Contexts):


 $\varepsilon \mu \pi \varepsilon \upharpoonleft \rho i ́ \alpha \varsigma$.



 $\tau \omega v$ ТПЕ.

## 








 $\mu \circ v \tau \varepsilon ́ \lambda o v ~ \pi \circ \cup ~ \alpha \pi о \tau \varepsilon \lambda \varepsilon i ́ \tau \varepsilon \alpha \pi o ́ ~ \pi \varepsilon ́ v \tau \varepsilon \sigma \tau \alpha ́ \delta \alpha \alpha:$


 $\chi \rho \eta \dot{\sigma \eta ~ \tau \varepsilon \chi \vee о \lambda о \gamma i \alpha \varsigma ~ v \pi о \lambda о \gamma ı \sigma \tau \omega ่ \nu . ~}$









 $\alpha v \tau o ́ ~ \tau o ~ \sigma \tau \alpha ́ \delta ı o, ~ \alpha \rho \chi i \zeta o v v ~ v \alpha ~ \varepsilon \mu \varphi \alpha v i \zeta о v \tau \alpha ı ~ o ~ \sigma \chi \varepsilon \delta ı \alpha \sigma \mu o ́ s ~ к \alpha ı ~ \eta ~ \nu \lambda о \pi о i ́ \eta \sigma \eta ~ \tau \omega v ~$


Елє́ктабך (Expansion): $\chi \alpha \rho \alpha \kappa \tau \eta \rho i ́ ̧ \varepsilon \tau \alpha \iota ~ \alpha \pi o ́ ~ \pi \varepsilon \rho \alpha ı \tau \varepsilon ́ \rho \omega ~ \varepsilon v \varepsilon ́ \rho \gamma \varepsilon ı \varepsilon \varsigma ~ \gamma ı \alpha ~ \alpha \pi о ́ \kappa \tau \eta \sigma \eta ~ \tau о ט ~$



 $\tau \varepsilon \chi \vee о \lambda о \gamma i ́ \varepsilon \varsigma \kappa \alpha ı \mu \varepsilon$ Өободоүíєऽ.

 $\varepsilon \kappa \pi \alpha i ́ \delta \varepsilon v \sigma \eta \varsigma ~ \tau \omega \nu$ єклаıঠєvтєкळ́v.










 $\beta \alpha \sigma \iota \kappa \eta$ ı $\delta \varepsilon ́ \alpha ~ \sigma \tau \alpha \pi \varepsilon \rho \iota \sigma \sigma o ́ \tau \varepsilon \rho \alpha ~ \mu о \nu \tau \varepsilon ́ \lambda \alpha ~ \pi о v ~ \pi \alpha \rho о v \sigma ı \alpha ́ \sigma \tau \eta \kappa \alpha \nu ~ \eta ́ \tau \alpha \nu ~ \eta ~ \alpha v \alpha ́ \pi \tau \nu \xi \eta \eta ~ \tau \omega \nu$ $\varepsilon \kappa \pi \alpha \iota \delta \varepsilon v \tau ו \kappa \propto ́ v ~ \sigma \tau \iota \varsigma ~ T П E, ~ \eta ~ \mu \varepsilon \tau \alpha \tau o ́ \pi \iota \sigma \eta ~ \alpha \pi o ́ ~ \tau \alpha ~ \chi \alpha \mu \eta \lambda o ́ \tau \varepsilon \rho \alpha ~ \sigma \tau \alpha ~ v \psi \eta \lambda о ́ \tau \varepsilon \rho \alpha ~ \varepsilon \pi i ́ \pi \varepsilon \delta \alpha$








 $\alpha \nu \tau \mu \varepsilon \tau \omega \pi \iota \sigma \tau \varepsilon i ́ \eta \chi \rho \eta ं \sigma \eta \tau \omega \nu$ ТПЕ $\sigma \tau \eta \nu \varepsilon \kappa \pi \alpha i \delta \varepsilon v \sigma \eta \sigma \cup ́ \mu \varphi \omega v \alpha \mu \varepsilon \tau \eta \nu \pi \alpha \iota \delta \alpha \gamma \omega \gamma \iota \bar{\eta}$
 $\lambda \varepsilon \iota \tau о \cup \rho \gamma \varepsilon i ́ \sigma \cup \mu \pi \lambda \eta \rho \omega \mu \alpha \tau \iota \kappa \alpha ́ \mu \varepsilon \tau \eta \nu \pi \alpha \rho \alpha \delta о \sigma \iota \alpha \kappa \eta \quad \delta \iota \delta \alpha \sigma \kappa \alpha \lambda i ́ \alpha$. (Jimoyiannis, 2010).

##  





 $\alpha \lambda \lambda \eta \lambda 0 \sigma v \sigma \chi \varepsilon \tau i ́ \sigma \varepsilon \omega v \pi$ тоv opí̧ovv oı $\tau \rho \varepsilon \iota \varsigma ~ \alpha v \tau \varepsilon ́ \varsigma \pi \alpha \rho \alpha ́ \mu \varepsilon \tau \rho o \imath$ (Jimoyiannis, 2010). O七
 Пє $\rho \varepsilon \chi о \mu \varepsilon ́ v o v, ~ Т П Г \Pi » ~(~ \gamma \nu \omega \sigma \tau o ́ ~ \omega \varsigma ~ T P A C K, ~ T e c h n o l o g i c a l ~ P e d a g o g i c a l ~ C o n t e n t ~$ Knowledge), то олоío $\alpha \pi о \tau \varepsilon \lambda \varepsilon i ́ ~ \pi \rho о \varepsilon ́ \kappa \tau \alpha \sigma \eta ~ \tau о v ~ \pi \lambda \alpha \imath \sigma i ́ o v ~ \tau \eta ร ~ П \alpha ı \delta \alpha \gamma \omega \gamma ı к \eta َ \varsigma ~ \gamma \nu \dot{\sigma} \sigma \eta \varsigma$ tov Пєрı $\varepsilon \chi \circ \mu \varepsilon ́ v o v$ (Pedagogical Content Knowledge) $\pi o v \alpha v \varepsilon ́ \pi \tau v \xi \varepsilon$ o Shulman (1986).
 TPACK $\mu \varepsilon \tau \eta \chi \rho \eta ́ \sigma \eta ~ \varepsilon v o ́ \varsigma ~ \delta ı \alpha \gamma \rho \alpha ́ \mu \mu \alpha \tau о \varsigma ~(~ \Sigma \chi \eta ́ \mu \alpha ~ 5), ~ о ́ \pi о v ~ к \alpha ́ \theta \varepsilon ~ к v ́ к \lambda о \varsigma ~ \alpha v \alpha \pi \alpha \rho \iota \sigma \tau \alpha ́ ~$





 $\mu \alpha \theta \eta \tau \omega \in / \tau \rho \iota \omega ́ v$,












 $\delta \iota \alpha \varphi о \rho \varepsilon \tau \iota \kappa \dot{v} v \pi \varepsilon \rho ı \chi \omega ́ v \gamma \vee \omega ́ \sigma \eta \varsigma$ TPACK (Archambault \& Crippen, 2009).

To TPACK $\varepsilon \pi \tau \tau \rho \varepsilon ́ \pi \varepsilon ı ~ \sigma \tau о ט \varsigma ~ к \alpha Ө \eta \gamma \eta \tau \varepsilon ́ \varsigma, ~ \varepsilon \rho \varepsilon u v \eta \tau \varepsilon ́ \varsigma ~ к \alpha ı ~ \varepsilon к \pi \alpha ı \delta \varepsilon \cup \tau \varepsilon ́ \varsigma ~$


 (Jimoyiannis, 2010). T $\alpha$ $\delta 1 \alpha \theta \varepsilon ́ \sigma \not \mu \alpha ~ \varepsilon \rho \varepsilon v v \eta \tau \iota \kappa \alpha ́ ~ \delta \varepsilon \delta o \mu \varepsilon ́ v \alpha ~(J i m o y i a n n i s, ~ 2010 ; ~ ;$ Archambault \& Crippen, 2009; Doering, A., Scharber, C., Miller, C., \& Veletsianos, G., 2009; Koehler \& Mishra, 2009) $\pi \alpha \rho \varepsilon ́ \chi o v v ~ o v \sigma i \alpha \sigma \tau ぃ \kappa \eta ์ ~ v \pi o ́ \sigma \chi \varepsilon \sigma \eta ~ o ́ \tau 兀 ~ \tau o ~ \mu о v \tau \varepsilon ́ \lambda o ~$

 $\varepsilon \vee \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta \varsigma \tau \omega \nu$ TПE $\sigma \tau \circ \mu \alpha ́ \theta \eta \mu \alpha$ тovऽ (Jimoyiannis, 2010).

## 



 $\Sigma \chi \eta \eta^{\prime} \alpha$.







 тоv $\alpha v \tau \iota \lambda \alpha \mu \beta \nu o ́ \mu \varepsilon v o$ с́ $\lambda \varepsilon \gamma \chi о$ тทऽ $\sigma \nu \mu \pi \varepsilon \rho \imath \varphi о \rho \alpha ́ \varsigma . ~$

Oı $\sigma \alpha \dot{\sigma \varepsilon \iota \varsigma ~ \sigma \tau о ~ T M ~ \varepsilon \pi \eta \rho \varepsilon \alpha ́ \zeta о v \tau \alpha ı ~} \alpha \pi o ́ ~ \tau \rho \varepsilon ı \varsigma ~ \pi \alpha \rho \alpha ́ \gamma о v \tau \varepsilon \varsigma: ~ \tau \eta v ~ A v \tau \tau \lambda \alpha \mu \beta \alpha v o ́ \mu \varepsilon v \eta$





 tous.

О $\alpha v \tau ı \lambda \alpha \mu \beta \alpha v o ́ \mu \varepsilon v o \varsigma ~ \varepsilon ́ \lambda \varepsilon \gamma \chi \circ \varsigma ~ \tau \eta \varsigma ~ \sigma v \mu \pi \varepsilon \rho \downharpoonright \varphi \rho \alpha \dot{\varrho} \varsigma \varepsilon \pi \eta \rho \varepsilon \alpha ́ \zeta \varepsilon \tau \alpha \imath ~ \alpha \pi o ́ ~ \tau \eta v$








## O $\pi \alpha \rho \alpha ́ \gamma o v \tau \alpha \varsigma$ Av $о \alpha \pi о \tau \varepsilon \lambda \varepsilon \sigma \mu \alpha \tau \iota \kappa о \tau \eta \tau \alpha$ (self-efficacy)

















 (Ajzen, 1991, $\sigma \varepsilon \lambda .184$ ).














 (Ajzen $\sigma \tau 0$ Kraft et al, 2005 , $\sigma \varepsilon \lambda .493$ ).










 $\chi \rho \eta ́ \sigma \eta \varsigma ~ H / Y . ~ Т о ~ \delta \varepsilon i ́ \gamma \mu \alpha ~ \tau о v \varsigma ~ а \pi о \tau \varepsilon \lambda \varepsilon ́ \sigma \tau \eta к \varepsilon ~ \alpha \pi о ́ ~ 168 ~ \varepsilon к \pi \alpha ı \delta \varepsilon \cup \tau ו к о и ́ \varsigma ~ \tau \eta \varsigma ~$






Mí $\alpha \dot{\alpha} \lambda \eta \eta$ ह́ $\rho \varepsilon u v \alpha$ ol Gulbahar and Guven (2008), $\varepsilon \xi \dot{\varepsilon} \tau \alpha \sigma \alpha \nu \mu \varepsilon \tau \alpha \xi ์ v ́ \alpha \lambda \lambda \omega v$,





















 $\varepsilon \xi \varepsilon ́ \tau \alpha \sigma \varepsilon ~ \tau \eta ~ \sigma \chi \varepsilon ́ \sigma \eta ~ \mu \varepsilon \tau \alpha \xi ́ v ́ ~ \tau \eta \zeta ~ \alpha \nu \tau о-\alpha \pi о \tau \varepsilon \lambda \varepsilon \sigma \mu \alpha \tau \iota к o ́ \tau \eta \tau \alpha \varsigma ~ к \alpha ı ~ \tau \omega v ~ \pi \rho о \theta \varepsilon ́ \sigma \varepsilon \omega v$


 $\pi \alpha \rho \alpha ́ \gamma o v \tau \varepsilon \varsigma: ~ B \alpha \sigma \kappa \varepsilon ́ \zeta ~ \Delta \varepsilon \xi ъ o ́ \tau \eta \tau \varepsilon \varsigma ~ \Delta i \delta \alpha \sigma \kappa \alpha \lambda i \alpha \varsigma$ (Basic Teaching Skills, BTS),



 Technology, CUT). Oı $\sigma \nu \mu \mu \varepsilon \tau \varepsilon ́ \chi \circ v \tau \varepsilon \varsigma ~ \alpha \pi \alpha ́ v \tau \eta \sigma \alpha v ~ \sigma \varepsilon \varepsilon ́ v \alpha ~ \varepsilon \rho \omega \tau \eta \mu \alpha \tau о \lambda o ́ \gamma ı о ~ 7-\beta \alpha ́ \theta \mu \alpha \kappa$


 $\chi \rho \eta ́ \sigma \eta$ TПЕ (CUT) . $\Omega \sigma \tau o ́ \sigma o$, о $\pi \alpha \rho \alpha ́ \gamma o v \tau \alpha \varsigma ~ П \rho о \eta \gamma \mu \varepsilon ́ v \varepsilon \varsigma \varsigma ~ \delta \varepsilon \xi ъ о ́ \tau \eta \tau \varepsilon \varsigma ~ \Delta ⿺ \delta \alpha \sigma \kappa \alpha \lambda i \alpha \varsigma$
 $\chi \rho \eta ं \sigma \eta$ TПЕ (CUT) $\sigma \varepsilon$ бпцаvтıкó $\beta \alpha \theta \mu o ́ . ~ \Sigma v v o \lambda ı к \alpha ́, ~ \tau \alpha ~ \alpha \pi о \tau \varepsilon \lambda \varepsilon ́ \sigma \mu \mu \tau \alpha ~ \alpha v \tau \eta ́ s ~ \tau \eta \varsigma ~$





## O $\pi \alpha \rho \alpha ́ \gamma o v \tau \alpha \varsigma \Sigma v \mu \beta \alpha \tau o ́ \tau \eta \tau \alpha$ (Compatibility)

'O $\pi \omega \varsigma ~ \pi \alpha \rho \alpha \tau \eta \rho o v ́ v$ oı Dexter et al. (1999, $\sigma \tau$ Ertmer, 2005), $\pi \alpha \rho o ́ \tau ı ~ \eta \gamma \varepsilon v ı к \dot{\prime}$




 (1995) о о́ ооऽ $\sigma \cup \mu \beta \alpha \tau о ́ \tau \eta \tau \alpha$ (compatibility) $\alpha v \alpha \varphi \varepsilon ́ \rho \varepsilon \tau \alpha \iota ~ \sigma \tau о ~ \beta \alpha \theta \mu o ́ ~ к \alpha \tau \alpha ́ ~ \tau о v ~ о \pi о$ о́o



Ot Agarwal кגı Karahanna (1998) $\delta \iota \alpha \varphi \omega v o v ́ v \mu \varepsilon \tau \eta v \pi \alpha \rho \alpha \pi \alpha ́ v \omega ~ \mu о v o \delta ı \alpha ́ \sigma \tau \alpha \tau \eta$







 $\mu \alpha \theta \alpha$ ivouv ol $\mu \alpha \theta \eta \tau \varepsilon ́ \varsigma$ (Wong et al, 2008). H $\mu \eta \varepsilon v \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta \tau \omega v$ TПE $\sigma \tau \eta v$
















 $\alpha \lambda \lambda \alpha \gamma \varepsilon ́ \varsigma ~ \pi o v ~ \varepsilon \pi \iota \varphi \varepsilon ́ \rho o v v$ ol TПE, $\delta \varepsilon v \alpha \pi \circ \rho \rho i \pi \tau o v v ~ \tau \eta \nu \alpha v \alpha ́ \gamma \kappa \eta \tau \omega v$ TПE, $\alpha \lambda \lambda \dot{\alpha} \eta$

 катаvoŋ́бovv $\tau \iota \varsigma ~ v \varepsilon ́ \varepsilon \varsigma ~ \tau \varepsilon \chi v o \lambda o \gamma i \varepsilon \varsigma ~(B i n g i m l a s, ~ 2009) . ~$


 $\kappa \alpha \imath \eta \alpha v \alpha \delta o ́ \mu \eta \sigma \eta ं ~ \tau о v \varsigma ~ o ́ \pi \omega \varsigma ~ \alpha v \tau \eta ́ ~ \pi \rho о к и ́ \pi \tau \varepsilon є ~ \mu \varepsilon \tau \alpha ́ ~ \alpha \pi o ́ ~ \tau \eta v ~ \pi \alpha \rho \alpha к о \lambda о v ́ \theta \eta \sigma \eta ~ \tau о v ~$


















 $\tau \eta \nu \iota \delta \varepsilon ́ \alpha$.







$\alpha \lambda \lambda \alpha \gamma \varepsilon ́ \varsigma ~ \pi о v \alpha \kappa о \lambda 0 v \theta$ ov́v $\tau \eta \nu \varepsilon \vee \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta \tau \omega \nu$ TПЕ $\sigma \tau \eta \nu \tau \alpha ́ \xi \eta \eta \mu \varepsilon \tau \iota \varsigma \nu \pi \alpha ́ \rho \chi о v \sigma \varepsilon \varsigma$



 Jimoyiannis \& Komis, 2007; Tondeur et al, 2007; Hermanns et al, 2008; Pajares,


 $\varepsilon \mu \pi о \delta i ́ \sigma o v v$ оток $\delta \dot{\eta} \pi о \tau \varepsilon \alpha \lambda \lambda \alpha \gamma \eta ́$ (Levin and Wadmany, 2006).



 $\mu \varepsilon \tau \alpha ́ \delta o \sigma \eta \varsigma ~ \tau \eta \varsigma ~ \gamma \vee \omega ́ \sigma \eta \varsigma ~ \varepsilon ́ \chi o v v ~ \tau \eta \nu ~ \tau \alpha ́ \sigma \eta ~ v \alpha ~ \pi \rho о \varepsilon \tau о ч \mu a ́ \zeta o v v ~ к \alpha l ~ v \alpha ~ \delta ı \varepsilon \xi \alpha ́ \gamma о v \nu ~ \tau \alpha ~$










 Tonduer et al, 2008; Hermans et al, 2008). $\Sigma \varepsilon \mu i ́ \alpha$ tétol $\alpha$ ह́ $\rho \varepsilon v v \alpha$, o Becker (2000)










 $\alpha \lambda \lambda \alpha \gamma \varepsilon ́ \varsigma ~ \pi o v ~ \sigma u v o \delta \varepsilon v ́ o u v ~ \tau \eta v ~ \chi \rho \eta ́ \sigma \eta ~ T П Е ~ \pi \eta \gamma \alpha ́ \zeta \varepsilon ı ~ \alpha \pi o ́ ~ \tau о ~ \gamma \varepsilon \gamma о v o ́ \varsigma ~ o ́ \tau ı ~ \eta ~ \alpha v \tau i \sigma \tau \alpha \sigma \eta ~$ тоטৎ $\sigma \pi \varsigma ~ \alpha \lambda \lambda \alpha \gamma \varepsilon ́ \varsigma ~ \alpha v \tau \varepsilon ́ \varsigma ~ \varepsilon i ́ v a l ~ \varepsilon ́ v \alpha \varsigma ~ \pi \alpha \rho \alpha ́ \gamma o v \tau \alpha \varsigma ~ \pi о v ~ \varepsilon \mu \pi о \delta i \zeta \varepsilon ı ~ \tau \eta v ~ \pi \lambda \eta ́ \rho \eta ~$ $\varepsilon v \sigma \omega \mu \alpha \dot{\tau} \omega \sigma \eta \tau \omega v$ TПE $\sigma \tau \eta v \tau \dot{\alpha} \xi ̄ \eta$ (Cuban et al., 2001; Becta, 2004; Bingimlas, 2009;
 $\alpha \pi о \tau \varepsilon ́ \lambda \varepsilon \sigma \mu \alpha$ va $\chi \rho \varepsilon \varepsilon \alpha ́ \zeta \varepsilon \tau \alpha ı ~ \pi \varepsilon \rho \alpha ı \tau \varepsilon ́ \rho \omega ~ \delta ı \varepsilon \rho \varepsilon v ́ v \eta \sigma \eta$.

## 

## 4.1. О бколо́я


 $\sigma \tau \eta v \varepsilon \pi \alpha ́ \rho \kappa \varepsilon \iota \alpha ~ \gamma \vee \omega ́ \sigma \varepsilon \omega v ~ \tau о v \varsigma ~ \sigma \tau ı \varsigma ~ T П Е, ~ \sigma \tau \eta ~ \chi \rho \eta \sigma \mu о ́ \tau \eta \tau \alpha ~ \tau \omega v ~ \varepsilon \rho \gamma \alpha \lambda \varepsilon i \omega v, ~ \sigma \tau \eta v$













 кониа́тı $\alpha v \tau \eta ́ \varsigma ~ \tau \eta \varsigma ~ \varepsilon \rho \gamma \alpha \sigma i \alpha \varsigma . ~$












## 




 $\Sigma \varepsilon \mu i ́ \alpha \pi \rho о \sigma \pi \alpha ́ \theta \varepsilon ı \alpha$ va $\pi \alpha \rho \varepsilon ́ \chi \varepsilon ı ~ \pi \lambda \eta \rho о \varphi о \rho i ́ \varepsilon \varsigma ~ \gamma 1 \alpha ~ \tau \eta v ~ \varepsilon v \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta$ ТПЕ, $\eta \mu \varepsilon \lambda \varepsilon ́ \tau \eta$




Oı ки́pıo $\sigma \tau 0 ́ \chi o \imath ~ \tau \eta \varsigma ~ \pi \alpha \rho о v ́ \sigma \alpha \varsigma ~ \varepsilon ́ \rho \varepsilon v v \alpha \varsigma ~ \eta ́ \tau \alpha v: ~$

1. $\mathrm{N} \alpha \alpha v \alpha \pi \alpha \rho \alpha ́ \gamma \varepsilon ı ~ \kappa \alpha ı ~ v \alpha ~ \varepsilon \pi \varepsilon \kappa \tau \varepsilon i ́ v \varepsilon ı ~ \pi \rho о \eta \gamma о v ́ \mu \varepsilon v \varepsilon \varsigma ~ \mu \varepsilon \lambda \varepsilon ́ \tau \varepsilon \varsigma ~ \sigma \tau о ~ \pi \varepsilon \delta i ́ o ~ \tau \eta \varsigma ~ \delta \varepsilon \varepsilon \rho \varepsilon и ́ v \eta \sigma \eta \varsigma ~$

 $\pi \rho \alpha к т к \eta$ я.

 каı « $\propto \tau \tau о \pi о \tau \varepsilon \lambda \varepsilon \sigma \mu \alpha \tau \iota к о ́ \tau \eta \tau \alpha »$.
2. $\mathrm{Na} \sigma \nu \lambda \lambda \varepsilon \chi \theta$ оv́v $\pi \lambda \eta \rho о \varphi о \rho i \varepsilon \varsigma ~ \alpha \pi o ́ ~ \tau \eta \nu ~ \alpha v \alpha ́ \lambda \nu \sigma \eta ~ \tau \omega v ~ \tau о \pi о \theta \varepsilon \tau \eta ́ \sigma \varepsilon \omega \nu ~ \tau \omega v$







## 

 vлобтท่คเ $\eta \eta$, X

$\Delta \eta \mu о \gamma \rho \alpha \varphi ı к о i ́ ~ П \alpha \rho \alpha ́ \gamma о v \tau \varepsilon \varsigma: ~ Н \lambda ı к i \alpha, ~ Ф v ́ \lambda о, ~ Е ı \delta ı к o ́ \tau \eta \tau \alpha, ~ Г v \mu \nu \alpha ́ \sigma ı o, ~ ' E \tau \eta ~$

 $\tau 0 \cup \varsigma \pi \alpha \rho \alpha \pi \alpha ́ v \omega \pi \alpha \rho \alpha ́ \gamma о \nu \tau \varepsilon \varsigma ;$
 $\varepsilon \kappa \pi \alpha ı \delta \varepsilon \cup \pi \kappa о$ í $\gamma \nu \mu \nu \alpha \sigma i o v$, ó $\sigma o v ~ \alpha \varphi о \rho \alpha ́ ~ \sigma \tau \eta \nu ~ \varepsilon ́ v \tau \alpha \xi \eta ~ \tau \omega \nu ~ T П Е ~ \omega \varsigma ~ \mu \varepsilon ́ \sigma o ~ \delta ı \delta \alpha \sigma \kappa \alpha \lambda i \alpha \varsigma, ~$ $\sigma \tau 0 \mu \alpha ́ \theta \eta \mu \alpha ́ ~ \tau о v \varsigma ;$




### 4.3 To Eрютп $\mu \alpha \tau о \lambda o ́ \gamma ı о ~$








 бкотои́ц.






 4.1), « $\Delta \eta \mu \circ \gamma \rho \alpha \varphi$ เкоí Пара́ $\gamma о \nu \tau \varepsilon \varsigma »$

 $\mu \varepsilon \tau \alpha \beta \lambda \eta \tau \varepsilon ́ \varsigma \tau \eta \varsigma \varepsilon$ ќ $\varepsilon \varepsilon v \alpha \varsigma$.
 $\varepsilon \rho \omega \tau \eta \sigma^{\circ} 1 \varsigma \mathrm{E} 22, \mathrm{E} 23, \mathrm{E} 24, \mathrm{E} 26$.
 E39 к $\alpha_{1}$ E40.





O X Xóvo̧ $\mu \varepsilon \tau \eta v$ єрஸ́т $\eta \sigma \eta$ E33.


 عрळтŋ́ $\sigma \varepsilon 1 \varsigma:$ E12, E13, E14, E15, E16, E17 каı E18.

 $\varepsilon ́ \chi \omega \alpha \pi о \varphi \alpha \sigma і ́ \sigma \varepsilon \imath, \sigma \nu \mu \varphi \omega v \omega ́ \mu \varepsilon \varepsilon \pi \iota \varphi \dot{\lambda} \lambda \alpha \xi \eta, \sigma \cup \mu \varphi \omega v \omega)$.












## $4.4 \Delta \varepsilon_{i}^{\gamma} \mu \boldsymbol{\mu}$








## 4.5. Характๆрıбтıка́ ঠвíүиатоऽ

## Фṽぇo

 ( $\pi \mathbf{o \sigma o \sigma \tau o ́ ~} 71 \%$ ) каı 47 áv $\delta \rho \varepsilon \varsigma$ ( $\pi о \sigma о \sigma \tau o ́ ~ 29 \%) . ~$

## Ндıкía








## Eıбıко́тŋ $\tau \alpha$










## 



 $\chi \rho o ́ v i \alpha$ vлп $\rho \varepsilon \sigma i ́ \alpha \varsigma ~(\pi о \sigma о \sigma \tau o ́ ~ 19,3 \%), ~ o ı ~ 18 ~ \varepsilon i ́ \chi \alpha \nu ~ \alpha \pi o ́ ~ 21 ~ \varepsilon ́ \omega \varsigma ~ 25 ~ \chi \rho o ́ v ı \alpha ~ v \pi \eta \rho \varepsilon \sigma i ́ \alpha \varsigma ~$






## 



 $\alpha \rho \kappa \varepsilon \tau о i ́ ~ \varepsilon i ́ \chi \alpha v ~ \beta \alpha \sigma ı \kappa \varepsilon ́ \varsigma ~ \gamma v \omega ́ \sigma \varepsilon ı \varsigma ~ к \alpha ı ~ \delta \varepsilon \xi ъ ı ́ \tau \eta \tau \varepsilon \varsigma ~ \chi \varepsilon ı \rho ı \sigma \mu о v ́ ~ \tau \omega v ~ T П Е . ~ М o ́ \lambda ı \varsigma ~ 12 ~$
 (лобобто́ 7,6\%).

## Пробюлткй $\chi \rho \eta ์ \sigma \eta ~ H / Y ~$






 ( $\pi$ обобтó 7,4\%).

## 4.6. $\Delta \mathrm{l} \alpha \delta \iota \kappa \alpha \sigma i ́ \alpha ~ \sigma \nu \lambda \lambda о \gamma ฑ ์ \varsigma ~ \delta \varepsilon \delta о \mu \varepsilon ́ v \propto v$



 $\beta \varepsilon \lambda \tau \tau \omega \theta$ oúv.








 $\sigma \tau \eta v$ と́p $\varepsilon u v \alpha$.

## 





## $5.1 \Sigma v \mu \pi \varepsilon \rho \iota \emptyset о \rho ı \tau \tau ⿺ \varepsilon ์ \varsigma ~ П \varepsilon \pi о \iota \theta \eta ์ \sigma \varepsilon \iota \varsigma$

## Аขтід $\alpha \mu \beta \alpha v o ́ \mu \varepsilon v \eta ~ Х \rho \eta \sigma \iota \mu о ́ \tau \eta \tau \alpha$





 бı $\alpha$ ıккабі $\alpha$ ．


| Avтıд $\mu \mu \beta v o ́ \mu \varepsilon v \eta ~ Х \rho \eta \sigma ı \mu o ́ \tau \eta \tau \alpha ~ \tau \omega v ~ Т П Е ~$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ap． | Еро́тŋбך |  | $\Delta \iota \propto \omega v \omega ́ \mu \varepsilon$ <br>  |  |  | ェขц甲өvต́ | M．O | T．A |
| E21 | Пıฮтะ์́ต ót ot TIE $\mu \tau$ орои́v va <br>  <br>  | 5，6\％ | 4，3\％ | 11，8\％ | 37，3\％ | 41\％ | 4，1 | 1，1 |
| E27 |  <br>  $\tau 0 \cup \varsigma{ }^{\mu} \mu \theta \eta \tau \varepsilon ́ \varsigma, \alpha v \mu \pi о \rho о v ́ \sigma \alpha, v \alpha$ $\chi \rho \eta \sigma \mu о \pi о \imath \eta \sigma \omega$ TПЕ $\sigma \tau \eta \vee \tau \dot{\alpha} \xi \eta$ | 1，9\％ | 8，6\％ | 10，5\％ | 36，4\％ | 42，6\％ | 4，1 | 1 |
| E28 | Пıбтモú $\omega$ ótı oı $\mu \alpha \theta \eta \tau \varepsilon \varepsilon \varsigma ~ \theta \alpha$ $\mu \alpha ́ \theta \alpha$ avav $\pi \varepsilon \rho เ \sigma \sigma o ́ \tau \varepsilon \rho \alpha$ бто $\mu \alpha \dot{\alpha} \theta \eta \mu \alpha \dot{\alpha} \mu \circ v, \alpha v \mu \pi о \rho о v ́ \sigma \alpha v \alpha$ $\chi \rho \eta \sigma \mu о \pi о џ ์ \sigma \omega$ TПЕ $\sigma \tau \eta \vee \tau \alpha \dot{\xi} \eta$ | 4，9\％ | 10，5\％ | 21，6\％ | 29，6\％ | 33，3\％ | 3，7 | 1，2 |
| E29 |  <br>  пn xpíon TIIE | 34，6\％ | 24，7\％ | 21，6\％ | 11，1\％ | 8\％ | 2，3 | 1，3 |
| E37 |  <br>  | 4，3\％ | 7，5\％ | 18\％ | 35，4\％ | 34，8\％ | 3，9 | 1，1 |
| E38 | Oı в甲ариоує́¢ т $\omega v$ TПЕ，ларо́тı <br>  <br>  $\mu \dot{\alpha} \theta \eta \sigma \eta$ | 30，4\％ | 32，4\％ | 10，6\％ | 18\％ | 8，7\％ | 2，4 | 1，3 |
| E39 | Пıбтєúの ótı oı TПE ßoŋ日oúv $\sigma \tau \eta v \alpha v \alpha ́ \pi \tau \cup \xi ̆ \eta ~ \tau \eta \varsigma ~ к \rho \iota \tau \iota к \eta ์ ร$ $\sigma \kappa \varepsilon ́ \psi \eta \varsigma \tau \omega v \mu \alpha \theta \eta \tau \omega \nu$ | 12，5\％ | 13，8\％ | 21，9\％ | 35\％ | 16，9\％ | 3，3 | 1，2 |
| E40 |  <br>  <br>  | 2，5\％ | 4，4\％ | 10，1\％ | 46，5\％ | 36，5\％ | 4，1 | 0，9 |



## 

 лобобто́ $65 \%$ oı $\varepsilon \kappa \pi \alpha \iota \delta \varepsilon v \tau ı к o i ́ ~ \tau o v ~ \delta \varepsilon i ́ \gamma \mu \alpha \tau о \varsigma ~ \delta \varepsilon v ~ \theta \varepsilon \omega \rho о и ́ v ~ \varepsilon \mu \pi o ́ \delta ı \alpha ~ \sigma \tau \eta \nu ~ \chi \rho \eta ́ \sigma \eta ~ \tau \omega v ~$ ТПЕ бто $\mu \alpha ́ \theta \eta \mu \alpha$ тоvऽ $\tau \eta \nu \pi \rho о \varepsilon \tau о \mu \alpha \sigma i ́ \alpha ~ к \alpha ı ~ \tau \eta \nu ~ \pi \rho о \sigma \pi \alpha ́ \theta \varepsilon ı \alpha ~ \pi о v ~ i ́ \sigma \omega \varsigma ~ \chi \rho \varepsilon เ \alpha \sigma \tau \varepsilon i ́ ~ v \alpha ~$

 бс́́натоц (Пі́vакац 3).












|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A P . | Ероттضб | $\Delta$ Аияөvต́ |  |  |  |  | M. 0 | T.A |
| E19 | Av $\tau \mu \varepsilon \tau \omega \pi i \zeta \omega$ бvбкодí $\varsigma \sigma \tau 0$ <br>  $\lambda$ оуıбнкю́v. | 26,4\% | 22\% | 9,4\% | 27,7\% | 14,5\% | 2,8 | 1,4 |
| E20 |  <br>  прокадои́v $\dot{\gamma} \gamma \chi$ о̧ к кı <br>  | 31,3\% | 31,3\% | 31,3\% | 31,3\% | 31,3\% | 2,6 | 1,7 |
| E31 | $\Delta \imath \tau \alpha \dot{\zeta} \omega$ v $\alpha$ Хр $\quad \sigma \mu о \pi о џ \dot{\jmath} \sigma \omega$ <br>  <br>  <br>  $\pi \rho о \varepsilon \tau о \mu \alpha \sigma i ́ \alpha к \alpha ı ~ \pi \rho о б \pi \alpha ́ \theta \varepsilon ı \alpha$ | 40,6\% | 19,4\% | 8,1\% | 21,3\% | 10,6\% | 2,4 | 1,4 |












## $\Sigma \nu \mu \beta \alpha \tau \boldsymbol{\tau} \tau \eta \tau \alpha$


























## 

| $\Sigma v \mu \beta \alpha \tau$ о́ $\tau \downarrow \tau \alpha \sigma \tau \iota \varsigma$ ТПE |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A $\rho$. | Ерю́тŋбך | $\triangle \iota^{\text {appové }}$ |  | $\Delta \varepsilon v \dot{\varepsilon} \chi(\omega$ илофибі́єє |  $\mu \varepsilon$ $\varepsilon \pi\llcorner\varphi$ v́ą̧ท |  | M.O | T.A |
| E34 | H $\dot{\varepsilon} v \tau \alpha \bar{c} \eta \quad \tau \omega v$ TПE $\sigma \tau \eta$ $\delta เ \delta \alpha к \tau 兀 \kappa \eta \quad \pi \rho \alpha \dot{\xi} \eta \quad \alpha \pi \alpha \iota \tau \varepsilon i ́$ $\pi \rho о \sigma \alpha \rho \mu о \gamma \varepsilon ́ \varsigma \tau \omega v \pi \alpha \iota \delta \alpha \gamma \omega \gamma$ ккю <br>  <br>  | 3,1\% | 6,8\% | 7,4\% | 32,1\% | 50,6\% | 4,2 | 1 |
| E35 |  $\alpha \lambda \lambda \alpha \gamma \dot{\eta} \sigma \tau о$ Про́ $\gamma \rho \alpha \mu \mu \alpha$ <br>  о $\mu \alpha \lambda$ о́ тро́то. | 5\% | 5,6\% | 9,3\% | 34,8\% | 45,3\% | 4,1 | 1,1 |
| E36 | $\mathrm{H} \varepsilon v \sigma \omega \mu \alpha \dot{\tau} \omega \sigma \eta \tau \omega v$ TПE $\sigma \tau \eta v$ <br>  $\alpha v \alpha \gamma \kappa \alpha ́ \zeta \varepsilon \varepsilon 1 ~ \tau о \cup \varsigma ̧ ~ \kappa \alpha \theta \eta \gamma \eta \tau \varepsilon ́ \varsigma ~ v \alpha$ $\varepsilon \gamma \kappa \alpha \tau \alpha \lambda \varepsilon$ í ооv $\alpha \pi о \tau \varepsilon \lambda \varepsilon \sigma \mu \alpha \tau ь \kappa \varepsilon ́ \varsigma$ каı бокıцабне́vец бто $\chi$ ро́vо $\mu \varepsilon$ Өó $\delta 0 \cup \varsigma ̧$ бt $\delta \alpha \sigma \kappa \alpha \lambda i \alpha c$. | 27,5\% | 23,1\% | 16,3\% | 20\% | 13,1\% | 2,7 | 1,4 |
| E41 |  <br>  $\sigma \tau \eta v \varepsilon \kappa \pi \alpha i \delta \varepsilon v \sigma \eta \theta \alpha$ $\alpha v \tau \iota \kappa \alpha \tau \alpha \sigma \tau \alpha \theta \varepsilon$ í $\alpha \pi$ о́ $\tau \alpha$ v $\varepsilon \alpha$ $\mu \varepsilon ́ \sigma \alpha-\pi \varepsilon \rho ı \beta \dot{\alpha} \lambda \lambda \alpha \nu \tau \alpha \tau \omega v$ TПЕ <br>  | 19,4\% | 23,1\% | 24,4\% | 23,8\% | 9,4\% | 2,8 | 1,3 |

## 

## 



 үoveí̧ к $\alpha \iota \mu \alpha \theta \eta \tau \varepsilon ́ \varsigma, ~ \oplus ́ \sigma \tau \varepsilon ~ v \alpha ~ \varepsilon v \sigma \omega \mu \alpha \tau ஸ ́ \sigma o v v ~ \tau ı \varsigma ~ T П E ~ \sigma \tau \eta v ~ \delta ı \delta \alpha \sigma \kappa \alpha \lambda i ́ \alpha ~ \tau о v \varsigma . ~ ' E \tau \sigma ı ~$
 $\gamma v \omega ́ \mu \eta \tau \omega v \mu \alpha \theta \eta \tau \omega ́ v \tau \operatorname{\tau os}(54,7 \% \alpha \pi \alpha ́ v \tau \eta \sigma \varepsilon$ ó $\tau \iota ~ \sigma \cup \mu \varphi \omega v \varepsilon i ́ ~ \eta ́ ~ \sigma ט \mu \varphi \omega v \varepsilon i ́ ~ \mu \varepsilon ~ \varepsilon \pi \iota \varphi u ́ \lambda \alpha \xi ॄ \eta$






$\varepsilon \mu \varepsilon ́ v \alpha$ v $\alpha \rho \eta \sigma ч о \pi о \imath \omega ́ ~ Т П Е ~ \sigma \tau о ~ \mu \alpha ́ \theta \eta \mu \alpha ~ \mu о v », ~ \varepsilon ́ v \alpha ~ \mu \varepsilon \gamma \alpha ́ \lambda о ~ \pi о \sigma о \sigma \tau o ́ ~ 80 \% ~ \varepsilon ́ \delta \omega \sigma \varepsilon ~$ $\alpha \rho \vee \eta \tau ו \kappa \eta ์ \alpha \pi \alpha ́ v \tau \eta \sigma \eta$ (Пívaкаs 5).


|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ap. | Еро́тŋбך | ${ }^{\text {atapevó }}$ |  |  |  |  | M.O | T.A |
| E42 |  $\theta \alpha \beta \varepsilon \lambda \tau \tau ஸ ́ \sigma \varepsilon \iota \tau \eta v \varepsilon ⿺ 𠃊 o ́ v \alpha \mu 0 \nu$ <br>  бходвío. | 41,9\% | 12,5\% | 17,5\% | 15\% | 13,1\% | 2,4 | 1,5 |
| E43 | Н хрŋ́бŋ TПE бто $\mu \dot{\alpha} \theta \eta \mu \alpha ́ \mu ~ \mu о v ~$ $\theta \alpha \alpha 0 \check{\Sigma}$ $\mu \alpha \theta \eta \tau \omega ้ \vee \gamma 1 \alpha$ то $\varepsilon \kappa \pi \alpha \iota \delta \varepsilon \cup \tau เ к о ́$ цои ह́pүo. | 21,7\% | 12,4\% | 11,2\% | 34,2\% | 20,5\% | 3,2 | 1,4 |
| E44 |  $\theta \alpha \alpha \cup \xi ̆ \eta \sigma \varepsilon \iota \tau \eta v \varepsilon к \tau i \mu \eta \sigma \eta \tau \omega v$ <br>  в́pyo. | 21,3\% | 16,9\% | 20,6\% | 29,4\% | 11,9\% | 2,9 | 1,3 |
| E45 |  <br>  $\left.\kappa \alpha \theta \eta \gamma \eta \tau \varepsilon \varepsilon_{5}, \gamma 0 v \varepsilon i ́ s, \mu \alpha \theta \eta \tau \varepsilon ́ \varsigma\right)$ ह́zouv $\tau \eta v \alpha \pi \alpha i \tau \eta \sigma \eta ~ \alpha \pi o ́ ~ \varepsilon \mu \varepsilon ́ v \alpha ~ . ~$ <br>  $\mu \dot{\alpha} \theta \eta \mu \alpha \mu о$. | 57,5\% | 22,5\% | 8,8\% | 9,4\% | 1,9\% | 1,3 | 1,1 |

## 

## Аvто $\alpha \pi о \tau \varepsilon \lambda \varepsilon \sigma \mu \alpha \tau \iota \kappa o ́ \tau \eta \tau \alpha$













 Пivaка 6.


|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ap. | Еро́т甲бท | ${ }^{\text {àapové }}$ |  | $\begin{gathered} \Delta \varepsilon \nu \varepsilon ́ \chi \omega \\ \alpha \pi \propto \varphi \alpha \sigma i ́ \sigma \varepsilon t \end{gathered}$ | $\begin{gathered} \Sigma \nu \mu \varphi \omega v \omega \\ \mu \varepsilon \\ \varepsilon \pi \varphi \varphi \dot{\lambda} \alpha \underline{\varrho} \eta \end{gathered}$ | Еıцрөөө́ | M.O | T.A |
| E32 | $\Delta \varepsilon v$ в $\dot{\prime} \mu \alpha!~ к \alpha \tau \dot{c} \lambda \lambda \lambda \eta \lambda \alpha$ $\pi р о в т о \mu и б н \varepsilon ́ v o с ̧ / \eta ~ \gamma \omega \nu \alpha$ <br>  <br>  <br>  <br>  | 24,4\% | 17,5\% | 9,4\% | 23,1\% | 25,6\% | 3,1 | 1,5 |
| E46 |  <br>  <br>  $\sigma \tau \eta \vee \tau \alpha \in \eta \eta \mu \circ$. | 23,1\% | 16,3\% | 9,4\% | 31,3\% | 20\% | 3,1 | 1,5 |
| E47 |  <br>  $\alpha \varphi о р \alpha ́ \sigma \tau \eta \chi \rho \eta ́ \sigma \eta$ TПЕ $\sigma \varepsilon$ <br>  <br>  | 19,4 | 19,4 | 14,4 | 27,5 | 19,4 | 3,1 | 1,4 |

## 







 $\mu \alpha ́ \theta \eta \mu \alpha$ тоט̧, $\sigma \varepsilon \alpha \rho \kappa \varepsilon \tau \varepsilon ́ \varsigma ~ \pi \varepsilon \rho \imath \pi \tau \dot{\omega} \sigma \varepsilon \iota \varsigma ~ \delta \varepsilon v ~ \varepsilon ́ \chi o v v ~ \tau \alpha ~ \alpha \pi \alpha \rho \alpha i ́ \tau \eta \tau \alpha ~ \mu \varepsilon ́ \sigma \alpha ~ \gamma l \alpha ~ v \alpha ~ \tau о ~$ $\pi \rho a ́ \xi o u v$.

















|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ap． | Еро́т甲б！ | ${ }^{\text {àupové }}$ |  | $\begin{gathered} \Delta \varepsilon v \dot{\varepsilon} \chi \omega \\ \propto \pi 0 \varphi \propto \sigma i \sigma \varepsilon \mathbf{l} \end{gathered}$ |  | ธıц甲өvө́ | м． 0 | T．A |
| E48 | Н тєरvoдоүıкй итодоий тои <br>  о $\alpha \alpha \lambda \eta ́ \varepsilon v \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta ~ \tau \omega v ~ T I I E ~$ $\sigma \tau া \varsigma \mu \alpha \theta \eta \sigma ル \kappa \varepsilon ́ \varsigma ~ \pi р \alpha к \tau া к \varepsilon ́ \varsigma ~ \sigma \tau \eta v$ đ $\dot{\alpha} \leqslant ̧ \eta ~ \mu о v$. | 42，5\％ | 20，6\％ | 5\％ | 23，1\％ | 8，8\％ | 2，3 | 1，4 |
| E49 | Еі́ $\mu \alpha 1$ เкаvотот $\mu$ ќvo̧ $\mu \varepsilon$ то <br>  <br>  а甲ора́ бта $\delta \iota \delta \alpha к \tau 兀 к \alpha ́ \mu о ь ~$ $\alpha \nu \tau \iota к \varepsilon i ́ \mu \varepsilon v \alpha$ | 44\％ | 24，5\％ | 14，5\％ | 12，6\％ | 4，4\％ | 2，1 | 1，2 |
| E50 |  $\kappa \alpha \tau \alpha ́ \lambda \lambda \eta \eta \lambda о \pi \rho о \sigma \omega \pi \iota \kappa o ́$ $\gamma 1 \alpha$ 呷 $\tau \varepsilon \chi$ vıки́ <br>  | 33，8 | 21，9\％ | 12，5\％ | 21，9\％ | 10\％ | 2，5 | 1，4 |

## Xpóvos

 $\tau \omega v$ TПЕ бто $\mu \alpha ́ \theta \eta \mu \alpha$ ноv $\alpha \lambda \lambda \alpha \dot{\alpha} \delta \varepsilon v ~ \varepsilon ́ \chi \omega ~ \tau о v ~ \chi \rho o ́ v o », ~ \pi \alpha ́ v \omega ~ \alpha \pi o ́ ~ \tau о ~ \mu ı \sigma o ́ ~ \tau \omega v ~$






 $\delta \varepsilon v ~ \varepsilon ́ \chi \varepsilon \iota ~ \alpha \pi о \varphi \alpha \sigma i ́ \sigma \varepsilon ı . ~ T \alpha ~ \alpha \pi о \tau \varepsilon \lambda \varepsilon ́ \sigma \mu \alpha \tau \alpha ~ \sigma \chi \varepsilon \tau ı к \alpha ́ ~ \mu \varepsilon ~ \tau о v ~ \pi \alpha \rho \alpha ́ \gamma о v \tau \alpha ~ \chi р о ́ v o ~$



| Xpóvos |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A $\rho$ ． | Ерஸ́тŋбך | Atapovó | $\begin{gathered} \hline \Delta \alpha \alpha \varphi \omega \bar{\prime} \\ \mu \varepsilon \\ \varepsilon \pi \downarrow \varphi \dot{\lambda} \alpha \xi^{\prime} \eta \end{gathered}$ |  |  | ェขน甲өvต́ | M． 0 | T．A |
| E33 | $\Theta \alpha \eta \dot{\eta} \theta \varepsilon \lambda \alpha v \alpha \varepsilon \pi \mu \circ \rho \varphi \omega \theta \dot{\omega}$ $\sigma \chi \varepsilon \tau \iota \alpha \alpha ́ \mu \varepsilon \tau \eta \nu \varepsilon \dot{\varepsilon} v \tau \alpha \xi \eta$ $\tau \omega v$ ТПЕ бто $\mu \alpha ́ \theta \eta \mu \alpha ́ \mu о v$ $\alpha \lambda \lambda \alpha \dot{\alpha} \delta \varepsilon v$ ह́ $\not \omega$ то $\chi \rho$ óvo． | 28，6\％ | 8，7\％ | 5，6\％ | 18，6\％ | 38，5\％ | 3，3 | 1，7 |

## 



 $\delta \varepsilon v$ то $\chi \rho \eta \sigma \mu о \pi о \iota \varepsilon i ́ ~ « \kappa \alpha \theta o ́ \lambda о v » ~ \eta ́ ~ « \sigma \pi \alpha ́ v i \alpha » . ~ E \pi \imath \tau \lambda \varepsilon ́ o v, ~ \mu o ́ v o ~ \tau o ~ 39,1 \% ~ \tau \omega v ~$






 9）．


| Хрŋ́бŋ ТПЕ бто єкл |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ap． |  | Kиөó久．ov | こ̇úvio | Мєрькє́ц Форв́є | Euzvii | Hòú Luzvá | M．O | T．A |
| E22 | Хрұбчотоњ́ vтодоуเбти́ каı то <br>  <br>  HOU． | 9，9\％ | 11，1\％ | 27，8\％ | 23，5\％ | 27，8\％ | 3，5 | 1，3 |
| E23 | K $\alpha \tau \dot{\alpha} \tau \eta v \pi \alpha \rho \alpha \dot{\delta} \delta \sigma \eta \tau \eta ร$ өєตрі́цц，хрŋбцотоє́ ßьтєєолроßодє́а $\gamma เ \alpha \tau \eta \nu$ <br>  <br>  | 45，7\％ | 14，2\％ | 21\％ | 12，3\％ | 6，8\％ | 2，2 | 1，3 |
| E24 | Хрпбцолою́ TIE бто $\mu \dot{\alpha} \theta \eta \mu \alpha ́$ $\mu 00$（ $\sigma \tau \eta \nu \tau \alpha ́ \xi ŋ \eta$ ŋ́ $\sigma \tau 0$ <br>  ие touc $\mu \alpha \theta \eta \tau \varepsilon ́ c ~ \mu o u . ~$ | 42，1\％ | 20，8\％ | 21，4\％ | 8，8\％ | 6，9\％ | 2，2 | 1，3 |
| E26 |  <br>  <br>  ТПЕ кaı $\Delta a \delta$ ıкти́ou | 19，8\％ | 27，2\％ | 48，1\％ | 2，5\％ | 2，5\％ | 2，4 | 0，9 |






 бєіүнатоц (Пívакац 9).

## 











 «к $\alpha \dot{\prime} \alpha »$.





 $\alpha v \tau o ́ ~ \tau о \vee ~ \tau о \mu \varepsilon ́ \alpha ~ \alpha \pi o ́ ~ « \kappa \alpha \lambda \varepsilon ́ \varsigma ̧ » ~ \varepsilon ́ \omega \varsigma ~ « \alpha ́ p ı \sigma \tau \varepsilon \varsigma » . ~ \Sigma \tau \eta \nu ~ \pi \lambda \varepsilon ı о \psi \eta \varphi i ́ \alpha ~ \tau о u \varsigma, ~ \sigma \varepsilon ~ \pi о \sigma о \sigma \tau o ́ ~$
 «кацí人».


 $\kappa \alpha 1$ тоия $\delta 1 \alpha \sigma \kappa \varepsilon \delta \alpha ́ \zeta \varepsilon 1 ~ \eta ~ \chi \rho \eta ́ \sigma \eta ~ H / Y, ~ к \alpha ı ~ \alpha v \tau i ́ \sigma \tau о \imath \chi \alpha ~ 79,7 \% ~ \tau о ט ~ \delta \varepsilon i ́ \gamma \mu \alpha \tau о \varsigma ~$





 $\delta 1 \alpha \delta ı к \alpha \sigma i \alpha \alpha$.


| Атоцьки์ $\chi \rho \underline{\chi} \sigma \eta$ бтьऽ TПE |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ap. | Еро́тリби |  |  |  |  | Еขцрөуш் | M. 0 | T.A |
| E12 |  oaç va $\chi$ モıíţote tov <br>  <br>  бас аv $\alpha$ रкес; | 5,5\% | 8,0\% | 14,7\% | 37,4\% | 34,4\% | 3,9 | 1,1 |
| E13 |  <br>  <br>  $\tau \iota \varsigma \pi \rho 0 \sigma \omega \pi \iota \kappa \varepsilon ́ \zeta \kappa \alpha ı$ $\varepsilon \pi \alpha \gamma \gamma \varepsilon \lambda \mu \alpha \tau \kappa \kappa \varepsilon$ б $\sigma \alpha \varsigma ~ \alpha v \alpha ́ \gamma \kappa \varepsilon \zeta ;$ | 11,7\% | 27\% | 27,6\% | 23,9\% | 9,8\% | 2,9 | 1,2 |
| E14 |  <br>  <br>  $\gamma 1 \alpha \tau \iota \varsigma \pi \rho о \sigma \omega \pi \iota \kappa \varepsilon ́ \zeta ~ \kappa \alpha ı$ $\varepsilon \pi \alpha \gamma \gamma \varepsilon \lambda \mu \alpha \tau ו \kappa \varepsilon ́ \varsigma ~ \sigma \alpha \varsigma ~ \alpha v \alpha ́ \gamma \kappa \varepsilon \varsigma ;$ | 14,7\% | 26,4\% | 16,0\% | 25,8\% | 17,2\% | 3 | 1,3 |
| E15 |  $\sigma \alpha \varsigma v \alpha \alpha v \alpha \check{\zeta} \eta \tau \alpha ́ \tau \varepsilon \pi \lambda \eta \rho о \varphi о \rho i \notin \varsigma$ <br>  <br>  $\sigma \alpha \varsigma$ बvá $\gamma \kappa \varepsilon \varsigma ;$ | 3,7\% | 3,7\% | 12,3\% | 37,7\% | 42,6\% | 4,1 | 1 |
| E16 |  $\sigma \alpha \varsigma$ v $\alpha$ хр $\eta \sigma \mu о \pi о є і \tau \varepsilon \varepsilon$ єрү $\lambda \lambda \varepsilon i \alpha$ <br>  facebook, twitter $\kappa . \lambda \pi$. | 26,7\% | 25,5\% | 19,9\% | 19,9\% | 8,1\% | 2,6 | 1,3 |
| E17 | Н $\chi \rho \eta ́ \sigma \eta$ тоט ขлодоүเбтŋ́ $\mu \varepsilon \varepsilon \cup \chi \alpha \rho เ \sigma t \varepsilon i ́ ~ \kappa \alpha \iota \mu \varepsilon$ $\delta ı \alpha \sigma \kappa \delta \alpha \dot{\zeta} \zeta \varepsilon 1$. | 4,3\% | 10,5\% | 14,2\% | 42\% | 29\% | 3,8 | 1.1 |
| E18 |  $\mu \varepsilon \varepsilon \cup \chi \alpha \rho เ \sigma \tau \varepsilon i ́ ~ к \alpha ı ~ \mu \varepsilon ~$ $\delta 1 \alpha \sigma \kappa \varepsilon \delta \alpha ́ \zeta \varepsilon 1$. | 4,4\% | 3,8\% | 12\% | 43\% | 36,7\% | 4 | 1 |






















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 ŋ́óqı.



##  $\tau \eta \vee \varepsilon ́ v \tau \alpha \xi ̧ \eta ~ T \Pi Е ~ \sigma \tau о ~ \mu \alpha ́ \theta \eta \eta \mu \alpha ́ ~ \tau o v \varsigma . ~$


















 $\mu \alpha ́ \theta \eta \mu \alpha ́$ тous:
 $\kappa \alpha ́ \pi о \imath о ~ \pi \rho o ́ \beta \lambda \eta \mu \alpha »$.







 коı $\tau \omega v$ к $\alpha \theta \eta \nu \eta \tau \omega ́ v »$
 $\mu \alpha \theta \eta \tau \varepsilon ́ \varsigma ~ \kappa \alpha l ~ \tau о v \varsigma ~ \varepsilon ́ \varphi \varepsilon \rho v \alpha v ~ \mu \alpha \zeta ̌ i ~ \tau o v \varsigma ~ \sigma \tau о ~ \mu \dot{\theta} \theta \eta \mu \alpha: ~ 1 . ~ \Delta \varepsilon v ~ \pi \rho о \sigma \varepsilon ́ \theta \varepsilon \tau \alpha v ~ \tau i ́ \pi о \tau \alpha ~ \alpha \varphi о и ́ ~ \eta ́ \tau \alpha v ~$


 $\pi о \lambda o ́ s ~ \chi \rho o ́ v o \varsigma ~ \mu \varepsilon ~ \sigma v v \varepsilon ́ \pi \varepsilon \iota \alpha ~ v \alpha ~ \mu \eta v ~ \mu \pi о \rho ळ ́ ~ v \alpha ~ \pi \alpha \rho \alpha \delta o ́ \sigma \omega, ~ \gamma ц \alpha i ́ ~ \alpha \pi о \sigma \pi о o ́ v \tau \alpha v ~ \dot{~}$







 $\alpha \pi о \tau \varepsilon \lambda \varepsilon \sigma \mu \alpha \tau \iota \alpha \dot{\text { ж }}$
 $\alpha \varphi \downarrow \rho \omega ́ v \omega \alpha \tau \varepsilon \lambda \varepsilon i ́ \omega \tau \varepsilon \varsigma ~ \omega ́ \rho \varepsilon \varsigma ~ \sigma \tau \eta \nu ~ \pi \rho о \varepsilon \tau о \tau \mu \alpha \sigma i ́ \alpha ~ \mu \alpha \theta \dot{\eta} \mu \alpha \tau о \varsigma »$

##  Гицขи́бıо.





Oı $\pi \rho о \tau \alpha ́ \sigma \varepsilon ı \varsigma ~ \tau \omega v ~ \varepsilon \kappa \pi \alpha ı \delta \varepsilon v \tau \iota \kappa ळ ́ v ~ \sigma u v o y i ́ ̧ o v \tau \alpha ı ~ \omega \varsigma ~ \varepsilon \xi ŋ ́ \varsigma: ~ T o ~ \mu \varepsilon \gamma \alpha \lambda u ́ \tau \varepsilon \rho о ~$




















 $\sigma \varepsilon \mu \tau v \alpha ́ \rho ı \alpha ~ \sigma \tau o ~ \chi \omega ́ \rho o ~ \tau o v ~ \sigma \chi о \lambda \varepsilon i ́ o v ~ \gamma ı \alpha ~ \kappa \alpha ́ \theta \varepsilon ~ \sigma \chi о \lambda ı к \grave{\eta} \mu о v \alpha ́ \delta \alpha »$.
 $\kappa \alpha \iota ~ \tau o ~ \varepsilon i ́ \delta o \varsigma ~ \mu \alpha ́ \theta \eta \sigma \eta \varsigma ~ \pi о v ~ \varepsilon i ́ \mu \alpha \sigma \tau \varepsilon ~ \delta ı \alpha \tau \varepsilon Ө \varepsilon \tau \mu \varepsilon ́ v o l ~ v \alpha ~ \pi \rho о \sigma \varphi \varepsilon ́ \rho о v \mu \varepsilon ~ \sigma \tau о v ~ 21 ~ \alpha ı ळ ́ v \alpha » . ~$


 $\alpha \pi о \pi v ı \kappa \tau \iota \alpha \dot{\alpha} \alpha \pi o ́ ~ \alpha ́ \pi o \psi \eta ~ v i \lambda \eta \varsigma ~ \kappa \alpha ı ~ \chi \rho o ́ v o v » . ~$





 онадо́ т оо́ло».

## Кє甲о́даю 6: $\Sigma v \mu \pi \varepsilon \rho \alpha ́ \sigma \mu \alpha \tau \alpha$

## 6.1 Прочíд, $\sigma \tau \dot{\alpha} \sigma \varepsilon \iota \varsigma, \chi \rho \eta ́ \sigma \eta$




 $\tau \omega \nu$ THE $\sigma \tau \eta \nu \tau \alpha ́ \xi \eta$.






 $\kappa \alpha \imath ~ \varepsilon \rho \gamma \alpha \lambda \varepsilon i ́ \alpha ~ \delta \varepsilon v ́ \tau \varepsilon \rho \eta \varsigma ~ \gamma \varepsilon v \alpha ́ \varsigma ~ o ́ \pi \omega \varsigma ~ b l o g s, ~ f a c e b o o k, ~ t w i t t e r, ~ к . \lambda . \pi . ~ E \pi i \sigma \eta \varsigma, ~ o 七 ~$










- Oı TПЕ $\mu \pi$ ороv́v va $\pi \rho о \sigma \varphi \varepsilon ́ \rho o v v ~ o v \sigma ı \alpha \sigma \tau ı \kappa \alpha ́ ~ \sigma \tau \eta v ~ \mu \alpha ́ \theta \eta \sigma \eta . ~$

- Oı $\mu \alpha \theta \eta \tau \varepsilon ́ \varsigma ~ \theta \alpha \mu \alpha ́ \theta \alpha ı v \alpha v ~ \pi \varepsilon \rho ı \sigma \sigma o ́ \tau \varepsilon \rho \alpha ~ \alpha v ~ \chi \rho \eta \sigma \mu о \pi о ю o v ́ \sigma \alpha v ~ T П E ~ \sigma \tau \eta \nu ~ \tau \alpha ́ \xi \eta$.















 $\alpha \pi \alpha ́ v \tau \eta \sigma \varepsilon$ ó $\tau$ ol $\pi \alpha \imath \delta \alpha \gamma \omega \gamma 1 \kappa \varepsilon ́ \varsigma ~ \tau о \cup ~ \gamma \nu \omega ́ \sigma \varepsilon ı \varsigma ~ \varepsilon i v \alpha ı ~ \alpha v \varepsilon \pi \alpha \rho \kappa \varepsilon i ́ ̧ . ~ A \pi o ́ ~ \alpha v \tau о v ́ \varsigma ~ \pi o v ~$














 ТПЕ $\sigma \tau о \mu \alpha ́ \theta \eta \mu \alpha$ тоvऽ.


##  






## 














 є $\rho \varepsilon \cup v \omega ๋ v$ (Pederson \& Nysveen, 2003; Horst \& Gutteling, 2007). $\Sigma \mathbf{u} \mu \varphi \omega v \alpha \mu \varepsilon \alpha v \tau \varepsilon ́ \varsigma$











## 










































## $\Sigma v \mu \beta \alpha \tau o ́ \tau \eta \tau \alpha$

 $\dot{\varepsilon} v \tau \alpha \xi \eta \eta \tau \omega \nu$ ТПЕ $\sigma \tau \eta \delta_{\imath} \delta \alpha \kappa \tau \iota \kappa \eta ์ \pi \rho \alpha ́ \xi \eta ~ \alpha \pi \alpha ı \tau \varepsilon i ́ ~ \pi \rho о \sigma \alpha \rho \mu о \gamma \varepsilon ́ \zeta ~ \tau \omega \nu ~ \pi \alpha ı \delta \alpha \gamma \omega \gamma ı \kappa \omega ் \nu$



 Про́чрацца $\Sigma \pi о v \delta \omega ́ v ~ \pi о v ~ \mu \pi о \rho є i ́ ~ v \alpha ~ \gamma i v \varepsilon ı ~ \mu \varepsilon ~ о \mu \alpha \lambda o ́ ~ \tau \rho o ́ \pi о », ~ \alpha ́ \rho \alpha ~ \mu \alpha ́ \alpha \lambda \lambda о v ~$ $\alpha v \alpha \gamma v \omega \rho i \zeta ̧ o v v$ ó $\tau \mu \varepsilon \tau \eta v \kappa \alpha \tau \alpha ́ \lambda \lambda \eta \lambda \eta \varepsilon \pi \mu \mu о ́ \rho \varphi \omega \sigma \eta, \mu \varepsilon \tau \eta v \kappa \alpha \tau \alpha ́ \lambda \lambda \eta \lambda \eta \geqslant \pi о \delta о \mu \eta, \mu \varepsilon$ $\pi i \sigma \tau \omega \sigma \eta$ хро́vov каı $\mu \varepsilon$ а́ $\lambda \lambda \varepsilon \varsigma ~ \tau \alpha v \tau о ́ \chi \rho о v \varepsilon \varsigma ~ \delta ı \alpha \delta ı к \alpha \sigma i \varepsilon \varsigma ~ о ́ \tau ৷ ~ \mu \pi о \rho \varepsilon i ́ ~ \tau \varepsilon \lambda ı к \alpha ́ ~ v \alpha ~$
 $\sigma \varepsilon \alpha v \tau \varepsilon ́ \varsigma \pi о v \theta \alpha \pi \rho о \kappa v ́ \psi \circ v \nu \mu \varepsilon \tau \eta v \varepsilon v \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta \tau \omega v$ TПE.




























## Еگютєрикє̧́ Пробдокíєऽ




















## Avто $\alpha \pi о \tau \varepsilon \lambda \varepsilon \sigma \mu \alpha \tau \iota к о ́ \tau \eta \tau \alpha$








 $\sigma \tau \eta \tau \alpha ́ \xi \eta, \varepsilon v \omega ் ~ \lambda i ́ \gamma o ~ \lambda \imath \gamma o ́ \tau \varepsilon \rho o ı ~ \pi ı \sigma \tau \varepsilon v ́ o v v ~ \tau o ~ \alpha v \tau i ́ \theta \varepsilon \tau ๐ . ~$

 A $\pi$ ó $\sigma \chi \varepsilon \tau \pi \kappa \varepsilon ́ \varsigma ~ \varepsilon ́ \rho \varepsilon v v \varepsilon \varsigma ~(L i t t e r e l l ~ e t ~ a l, ~ 2005 ; ~ \Sigma \chi о \rho \varepsilon \tau \sigma \alpha v i ́ \tau o v ~ \& ~ B \varepsilon к u ́ \rho \eta, ~ 2010 ; ~ A l b i o n, ~$



 غ́v $\tau \alpha \xi \eta$ тous $\sigma \tau \eta \vee \tau \alpha ́ \xi \eta$

## 





















 $\delta \kappa \alpha \delta_{\kappa} \alpha \sigma i \alpha$.
















 $\kappa \alpha \tau \alpha ́ \lambda \lambda \eta \lambda о ~ \pi \rho о \sigma \omega \pi \kappa к о$.

## Xpóvos

 $\tau \omega v$ TПЕ $\sigma \tau о \mu \dot{\alpha} \theta \eta \mu \alpha \mu$ 人v $\alpha \lambda \lambda \alpha \dot{\alpha} \delta \varepsilon v ~ \varepsilon ́ \chi \omega ~ \tau о v ~ \chi \rho o ́ v o », ~ \pi \alpha ́ v \omega ~ \alpha \pi o ́ ~ \tau o ~ \mu ו \sigma o ́ ~ \tau \omega v ~$



 TПЕ, о $\chi \rho o ́ v o \varsigma ~ \alpha \pi о \tau \varepsilon \lambda \varepsilon i ́ ~ \varepsilon \mu \pi o ́ \delta ı о ~ \sigma \tau \eta \nu ~ \varepsilon \pi \tau \mu o ́ \rho \varphi \omega \sigma \eta ~ \tau о v \varsigma ~ ต ́ \sigma \tau \varepsilon ~ v \alpha ~ к \alpha \tau \alpha \sigma \tau о v ́ v ~ ı к \alpha v o i ́ ~$
 $\alpha v \tau о \alpha \pi о \tau \varepsilon \lambda \varepsilon \sigma \mu \mu \tau \kappa \kappa о ́ \tau \eta \tau \alpha \varsigma ~ \sigma \tau \eta \vee \chi \rho \eta ं \sigma \eta$ TПЕ.











 $\tau \eta \nu \varepsilon v \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta \tau \omega v$ TПЕ $\sigma \tau \alpha \sigma \chi \circ \lambda \varepsilon \varepsilon^{\prime} \alpha$.

## 



















 $\pi \rho о \sigma \omega \pi ィ \kappa \frac{v}{\mu \varepsilon} \mu \nu \dot{\sigma} \sigma \varepsilon \iota \varsigma \tau \llbracket \varsigma$ TПЕ

## 







 $\pi \alpha \rho о \cup \sigma i \alpha \sigma \eta \varsigma)$. $\Sigma v \mu \pi \varepsilon \rho \alpha \sigma \mu \alpha \tau \kappa \alpha ́, \alpha \pi o ́ ~ \tau \alpha ~ \pi \alpha \rho \alpha \pi \alpha ́ v \omega ~ \pi \rho о к v ́ \pi \tau \varepsilon ו$, ót oı ТПЕ $\delta \varepsilon v$


 tov.








 $\alpha \vee \tau ו \kappa \varepsilon i ́ \mu \varepsilon v o$.






 $v \alpha \varepsilon v \tau \alpha ́ \xi o v v \tau \tau \varsigma ~ T П Е ~ \sigma \tau о ~ \mu \alpha ́ \theta \eta \mu \alpha ~ \tau о v \varsigma . ~$















 غ́pevvac.








 $\varepsilon \in \tau \alpha \xi \eta \tau \omega \nu \mathrm{T}$ ПЕ $\sigma \tau \eta \nu \tau \alpha \dot{\xi} \eta$.















 $\sigma \varepsilon \alpha v \tau \varepsilon ́ \varsigma \pi о v \theta \alpha \pi \rho о \kappa v ์ \psi о v \nu \mu \varepsilon \tau \eta v \varepsilon \vee \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta \tau \omega v$ ТПЕ.















 $\delta \varepsilon v ~ \alpha \rho \kappa \varepsilon i ́ ~ \mu o ́ v o ~ \eta ~ \alpha \pi o ́ к \tau \eta \sigma \eta ~ \gamma v ต ́ \sigma \varepsilon \omega v ~ \gamma ט ́ \rho \omega ~ \alpha \pi o ́ ~ \tau \alpha ~ \beta \alpha \sigma ı к \alpha ́ ~ \pi \rho о \gamma \rho \alpha ́ \mu \mu \alpha \tau \alpha ~ \tau о v ~$





 єклаıঠєv兀ाкळ́v.























 $\varepsilon \vee \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta \varsigma$.







 $\alpha \pi$ ó $\tau 0 v \varsigma ~ \varepsilon \kappa \pi \alpha ı \delta \varepsilon v \tau া \kappa о v ́ \varsigma ~ \kappa \alpha ı ~ \sigma \varepsilon ~ \sigma \chi \varepsilon ́ \sigma \eta ~ \mu \varepsilon \alpha ́ \alpha \lambda \lambda \varepsilon \varsigma ~ \pi \tau \cup \chi \varepsilon ́ \varsigma ~ \tau \eta \varsigma ~ \varepsilon \vee \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta \varsigma ~ T П E ~ \sigma \tau \eta \nu$

















 $\pi о \sigma о \sigma \tau o ́ ~ \pi \rho о ́ \tau \varepsilon เ v \varepsilon ~ \tau \eta v ~ \delta \eta \mu \imath \rho v \rho \gamma i ́ \alpha ~ к \alpha \tau \alpha ́ \lambda \lambda \eta \lambda \omega v ~ v \pi о \delta о \mu \omega ́ v, ~ \varepsilon v \omega ́ ~ \varepsilon \pi i \sigma \eta \varsigma ~ \alpha v \alpha \varphi \varepsilon ́ \rho \theta \eta \kappa \alpha v$


 $\pi \rho о \sigma \omega \pi ィ к о и ́ \mu \varepsilon \gamma v \omega ́ \sigma \varepsilon \iota \varsigma ~ \sigma \pi \iota \varsigma ~ Т П Е . ~$






 $\tau \omega v$ TПE. H $\varepsilon \rho \omega ́ \tau \eta \sigma \eta ~ \alpha v ~ \pi \rho \varepsilon ́ \pi \varepsilon ı ~ \tau \varepsilon \lambda ı \kappa \alpha ́ ~ v \alpha ~ \varepsilon v \sigma \omega \mu \alpha \tau \omega \theta \varepsilon i ́ ~ \eta ~ v \varepsilon ́ \alpha ~ \varepsilon \kappa \pi \alpha ı \delta \varepsilon v \tau \kappa к \eta ́ ~$















 $\kappa \varepsilon \varphi \alpha ́ \lambda \alpha \ldots ~ \pi о v ~ \alpha к о \lambda о v \theta \varepsilon i ́ ~ \pi \alpha \rho \alpha \tau i ́ \theta \varepsilon v \tau \alpha \iota ~ \sigma \cup \gamma к \varepsilon к \rho \upharpoonleft \mu \varepsilon ́ v \varepsilon \varsigma ~ \pi \rho о \tau \alpha ́ \sigma \varepsilon ı \varsigma ~ \gamma 1 \alpha ~ \tau \eta v \varepsilon \pi \iota \tau \cup \chi \eta \mu \varepsilon ́ v \eta$
 $\varepsilon к \pi \alpha \iota \delta \varepsilon \cup \tau и к \mathfrak{~ \kappa о ю о ́ \tau \eta \tau \alpha . ~}$

## 








 $\alpha \pi о \tau \varepsilon \lambda \varepsilon ́ \sigma \mu \alpha \tau \alpha$
 $\pi \alpha \rho \alpha \gamma о ́ v \tau \omega \nu \kappa \alpha \downarrow \tau \eta \varsigma \chi \rho \eta \dot{\sigma \eta \varsigma}$ TПЕ $\sigma \tau \eta \nu \varepsilon \kappa \pi \alpha \iota \delta \varepsilon v \tau \iota \kappa \eta ́ \pi \rho \alpha ́ \xi \eta$. Т $\alpha \alpha \pi о \tau \varepsilon \lambda \varepsilon ́ \sigma \mu \alpha \tau \alpha \mu i ́ \alpha \varsigma$

 $\varepsilon ́ v \tau \alpha \xi \eta \tau \omega \nu$ TПЕ $\sigma \tau \eta \vee \varepsilon \kappa \pi \alpha i \delta \varepsilon v \sigma \eta$.











 $\mu \varepsilon \lambda \varepsilon ́ \tau \tau \eta$.






 TПЕ $\sigma \tau \eta \nu \varepsilon \kappa \pi \alpha i ́ \delta \varepsilon v \sigma \eta$.

## Кє甲áдаıо 7: $\boldsymbol{\Sigma v ̧ ̧ ŋ ́ \tau \eta \sigma \eta - П р о т а ́ \sigma \varepsilon ı \varsigma ~}$

 (TПE) $\pi \rho о к \alpha \lambda \varepsilon i ́ ~ \rho \alpha \gamma \delta \alpha i \varepsilon \varsigma ~ \alpha \lambda \lambda \alpha \gamma \dot{\varepsilon} \varsigma ~ \sigma \varepsilon ~ \pi о \kappa i ́ \lambda о v \varsigma ~ \tau о \mu \varepsilon i ́ ̧ ~ к \alpha ı ~ \delta \rho \alpha \sigma \tau \eta \rho ı o ́ \tau \eta \tau \varepsilon \varsigma ~ \tau \eta \varsigma ~$









 $\varepsilon v \delta v \vee \alpha ́ \mu \omega \sigma \eta, \tau \eta \nu \tau \rho о \pi о \pi о i ́ \eta \sigma \eta$ каı $\pi о \lambda \lambda \varepsilon ́ \varsigma ~ \varphi о \rho \varepsilon ́ \varsigma ~ \tau \eta v ~ \alpha v \alpha \tau \rho о \pi \eta ं ~ \tau \eta \varsigma ~ v \pi \alpha ́ \rho \chi о v \sigma \alpha \varsigma$
 $\varepsilon \kappa \pi \alpha \imath \delta \varepsilon \cup \pi \kappa \omega ́ v ~ \sigma к о \pi \omega ́ v ~ к \alpha \imath ~ \tau \omega v ~ \gamma \nu \omega \sigma \tau \kappa \kappa ́ v ~ \sigma \tau о ́ \chi \omega v$. To $\pi \alpha \rho \alpha \delta о \sigma \kappa \kappa o ́ ~ \sigma \chi о \lambda \varepsilon i ́ o ~ \pi о v ~$














 tov $\sigma$ тó $\chi$ ou.
















 $\kappa \alpha ı \varepsilon \pi \iota \tau \cup \chi \eta \dot{\varepsilon} \varepsilon \sigma \omega \mu \alpha ́ \tau \omega \sigma \eta \tau \omega \nu$ TПЕ $\sigma \tau \eta \nu \varepsilon \kappa \pi \alpha i \delta \varepsilon \cup \sigma \eta$.

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## Елıцо́ $\varphi \varphi \omega \sigma \eta$

























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 $\alpha \nu \alpha ́ \gamma \kappa \varepsilon \varsigma ~ \pi \rho о \gamma \rho \alpha ́ \mu \mu \alpha \tau о \varsigma ~ \varepsilon \kappa \pi \alpha i \delta \varepsilon v \sigma \eta \varsigma ~ \varepsilon \pi \tau \mu о \rho \varphi \omega \tau \omega ́ v-\mu \varepsilon v \tau o ́ \rho \omega v ~ \alpha \varphi о v ́ ~ \kappa \alpha \tau \alpha ́ ~ \beta \alpha ́ \sigma \eta ~$




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'Eגєı $\pi \alpha \rho \alpha \tau \eta \rho \eta \theta \varepsilon i ́ ~ o ́ \mu \omega \varsigma ~ \pi \omega \varsigma ~ o ı ~ \varepsilon \kappa \pi \alpha \iota \delta \varepsilon v \tau ı к о i ́, ~ \varepsilon v \omega ́ ~ \pi \alpha \rho \alpha \delta \varepsilon ́ \chi о \nu \tau \alpha ı ~ \tau \alpha$













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| $\Delta ı \alpha \varphi \omega v \dot{\omega}$ | $\Delta ı \alpha \varphi \omega v \dot{\omega} \mu \varepsilon$ | $\Delta \varepsilon v \dot{\varepsilon} \chi \omega$ | $\Sigma \nu \mu \varphi \omega \nu \dot{\omega} \mu \varepsilon$ | $\Sigma \cup \mu \varphi \omega v \dot{\prime}$ |
| :---: | :---: | :---: | :---: | :---: |
| $\square$ | $\varepsilon \pi \iota \varphi \dot{\cup} \lambda \lambda \alpha \xi \eta$ | $\alpha \pi о \varphi<\sigma i \sigma \varepsilon \iota$ | $\left.\varepsilon \pi \iota \varphi \cup \dot{~}{ }^{\square} \alpha\right\} \eta$ | 佰 |
|  | $\square$ | $\square$ | $\square$ |  |



| $\Delta \iota \alpha \varphi \omega v \dot{\omega}$ | $\Delta \iota \alpha \varphi \omega v \dot{\omega} \mu \varepsilon$ | $\Delta \varepsilon v \dot{\varepsilon} \chi \omega$ | $\sum u \mu \varphi \omega v \dot{\omega} \mu \varepsilon$ | $\sum u \mu \varphi \omega v \dot{\omega}$ |
| :---: | :---: | :---: | :---: | :---: |
| $\square$ | $\varepsilon \pi \iota \varphi \dot{\lambda} \alpha \xi \eta$ | $\alpha \pi о \varphi \alpha \sigma i \sigma \varepsilon \iota$ | $\varepsilon \pi \iota \varphi \dot{\lambda} \lambda \alpha \xi \eta$ | $\square$ |







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